# 1982 Census of Wholesale Trade

WC82-A-13

GEOGRAPHIC AREA SERIES

## Idaho

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The publications from the 1982 Economic and Agriculture Censuses are dedicated to the memory of Shirley Kallek, Associate Director for Economic Fields. During her career at the Bureau of the Census (1955 to 1983), she continually directed efforts to improve the timeliness and accuracy of economic statistics.

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Issued August 1984



**U.S. Department of Commerce** 

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Clarence J. Brown, Deputy Secretary
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This report was prepared in the Business Division under the general direction of **Gerald F. Cranford**, Chief (until December 1983), and **Howard N. Hamilton**, his successor. **Bobby E. Russell**, Assistant Division Chief for Census Programs, was responsible for the overall planning and management of the census of wholesale trade; he also coordinated activities with other divisions.

Planning and implementing this report were under the direction of John R. Trimble, Chief, Wholesale Census Branch, with primary staff assistance by Dennis L. Shoemaker, John L. Vignali, Steven L. Barron, and Stacey Lynne Peckins. Alvin H. Barten, Chief, Cross Industries Branch, with primary staff assistance by Edward D. Walker, coordinated activities, specifications, and procedures with the other economic censuses. Computer programs were developed under the general supervision of Howard R. Dennis, Assistant Division Chief for Data Processing. William C. Wester, Chief, Census Programming Branch, assisted by Steven G. McCraith, Judith A. McKay, William E. Jagg, and Robert J. Hemmig, was primarily responsible for planning and implementing the programs. The computer programs were developed by Leonard S. Sammarco, Jane M. Jaworski, Ann Chen Liau, Janice S. Farquhar, Donald K. Salzman, and Christina Arledge. Emory G. Fuller and Pearl E. Young were responsible for scheduling and control of computer processing. Quality control and sample design were under the direction of Nash J. Monsour, Assistant Division Chief for Research and Methodology, with primary staff assistance by Joseph K. Garrett, Carl A. Konschnik, and Michael Z. Shimberg. Dorothy J. Reynolds, Assistant Division Chief for Current Programs, provided valuable assistance in coordinating the current survey interface.

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#### INTRODUCTION

#### **ECONOMIC CENSUSES OVER TIME**

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for warrelated current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications1 (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954. 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

#### USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, inputoutput measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

## AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

#### **CENSUS OF WHOLESALE TRADE**

The 1982 Census of Wholesale Trade, part of the 1982 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.1 It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries will be presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

Wholesale firms without employees were excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales receipts by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

#### **CENSUS DISCLOSURE RULES**

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

#### **GEOGRAPHIC AREAS COVERED**

This report series presents data for the following areas:

- 1. The United States as a whole.
- 2. Each State and the District of Columbia.
- 3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.<sup>2</sup> An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least 1,000,000<sup>4</sup> and which meet specific criteria of urban character and of social and economic integration.
- 4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.<sup>2 3</sup> An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>4</sup> Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- The area within the State outside standard metropolitan statistical areas.

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

<sup>&</sup>lt;sup>2</sup>Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington D.C. 20402 and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No.2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

<sup>&</sup>lt;sup>3</sup>On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the State and Metropolitan Area Data Book, and limited 1982 data will be published in the 1985 edition.

According to 1980 Census of Population.

- 6. Each county or county equivalent. 5 6
- 7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.4 5

For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.

8. Special economic urban areas (SEUA's) which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.4

#### **DOLLAR VALUES**

All doliar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

#### RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

Limited information is obtained from the administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for small employers and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

#### MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

#### SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
- Withheld to avoid disclosing data for individual (D) companies; data are included in higher level
- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- Not applicable. (X)
- Not elsewhere classified. n.e.c.
- SIC Standard Industrial Classification.
- Standard Consolidated Statistical Area. SCSA
- SMSA Standard Metropolitan Statistical Area.

<sup>\*</sup>According to 1980 Census of Population.

Those defined as of January 1, 1982.

See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables					Ta	ble				
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X	×	×	X	X	<sup>1</sup> X		X	×	X
Places in the State						^	<sup>1</sup> X	<sup>2</sup> X	^	<sup>2</sup> X
DATA ITEMS <sup>3</sup>										
Establishments	× × ×	X X X		<sup>4</sup> X <sup>4</sup> X <sup>5</sup> X	X	X				
First quarter payroll	X X X	X		<sup>5</sup> X						
Sales per establishment Sales per employee Annual payroll per employee Annual payroll as a percent of operating expenses		^	××××							
Employees per establishment Operating expenses as a percent of sales End-of-1982 inventories as			×							
a percent of sales			×						X	<sup>2</sup> X

<sup>&</sup>lt;sup>1</sup> Includes areas with 200 wholesale establishments or more.

<sup>&</sup>lt;sup>2</sup> Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

<sup>&</sup>lt;sup>3</sup> See Explanation of Terms, appendix A.

<sup>&</sup>lt;sup>4</sup> Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

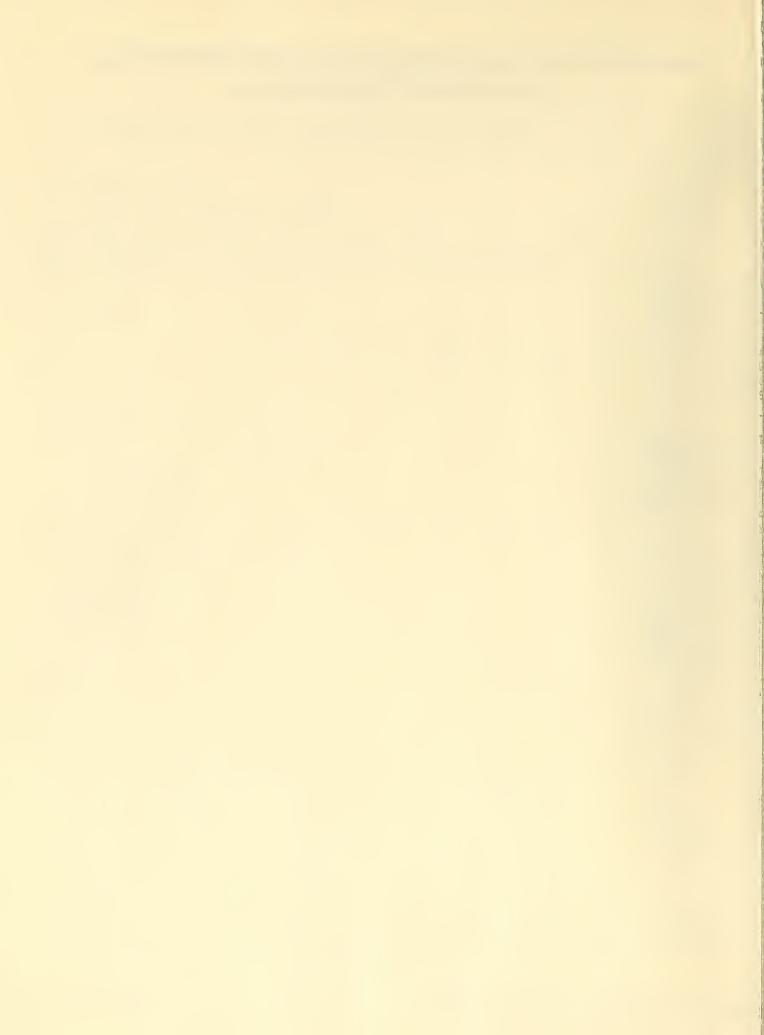
<sup>&</sup>lt;sup>5</sup> Presented for total and merchant wholesalers only.

## Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

		Infor	mation sh	nown in r	eports by	kind of	ousiness	or indus	stry cat	egory	
Report and geographic area	Number of estab- lish- ments	Sales (\$1,000)	Payroll (\$1,000)	Number of em- ployees	Inventories (\$1,000)	Operating expenses (\$1,000)	Com- modity line sales (\$1,000)	Estab- lish- ment and firm size	Legal form of organi- zation	Petro- leum bulk stations and ter- minals	Selected topics
GEOGRAPHIC AREA SERIES											
United States State SCSA SMSA County Place	X X X X X	X X X X	X X X X X	X X X X X	X X	××					
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	Х	X	1 X	1 X	1 X	1 X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States <sup>1</sup>		X	X			X			X		<sup>2</sup> X
COMMODITY LINE SALES											
United States State <sup>3</sup>	X X X	X X X					X X X				
MISCELLANEOUS SUBJECTS											
United States	Х	X	X	Х	Х	X				X X X	<sup>4</sup> X

Merchant wholesalers only.
 Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.
 Available on microfiche only.

<sup>&</sup>lt;sup>4</sup> Class of customer, employment by principal activity, and detailed type of operation.



#### Idaho

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#### **SUMMARY OF FINDINGS**

Data from the 1982 Census of Wholesale Trade show that Idaho's 2,026 wholesale establishments had sales totaling \$5.1 billion. In 1977, 2,037 wholesalers had sales of \$3.2 billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 1,773 establishments and sales of \$3.7 billion; followed by manufacturers' sales branches and offices, with 164 establishments and sales of \$882 million; and agents, brokers, and commission merchants, with 89 establishments and sales of \$521 million.

The 1982 payroll of all wholesalers in the State amounted to \$308 million, compared to \$211 million for 1977. Payroll per employee averaged \$14.1 thousand for all wholesalers; \$13.9 thousand for merchant wholesalers; \$21.4 thousand for manufacturers' sales branches and offices; and \$7.2 thousand for agents, brokers, and commission merchants.

There were 21,777 paid employees (full- and part-time) engaged in wholesale trade in the State as of mid-March 1982. Merchant wholesalers were the largest employers, with 18,674 employees; followed by manufacturers' sales branches and offices, with 1,804 employees; and agents, brokers, and commission merchants, with 1,299 employees.

Sales by groceries and related products wholesalers in 1982 accounted for 20.9 percent of the State's total

sales by all wholesalers, compared to 18.9 percent in 1977. Other leading wholesale kind-of-business groups in 1982 were petroleum and petroleum products wholesalers, with 19.4 percent; farm-product raw materials wholesalers, with 16.9 percent; machinery, equipment, and supplies wholesalers, with 11.7 percent; and miscellaneous nondurable goods wholesalers, with 11.4 percent.

For 1982, sales for all wholesalers in the State averaged \$2.5 million per establishment. Drugs, drug proprietaries, and druggist's sundries wholesalers averaged \$6.5 million per establishment; petroleum and petroleum products wholesalers, \$5.5 million; groceries and related products wholesalers, \$5.1 million; farm-product raw materials wholesalers, \$4.8 million; and sporting, recreational, photographic, and hobby goods, toys and supplies wholesalers, \$3.1 million.

In 1982, sales per employee for all wholesalers in the State averaged \$233 thousand. Petroleum and petroleum products wholesalers reported sales per employee of \$652 thousand, which contrasts sharply with the \$114 thousand recorded by miscellaneous durable goods wholesalers.

Ada County led all counties in the State, accounting for 28.8 percent of total sales by wholesalers. Boise City had the largest sales among all places in the State, accounting for 24.5 percent.

#### able 1. Summary Statistics for the State: 1982

_			I						
ilC ide	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	Wholesale trade	2 026	5 074 180	307 687	74 884	21 777	680 377	482 693	488 859
	TYPES OF OPERATION			-					
	Merchant wholesalers	1 773	3 671 026	259 791	63 715	18 674	579 965	432 258	435 309
	Wholesale distributors and jobbers	1 588 26	2 971 168 41 484	223 362 5 234	54 960 1 355	15 395 347	488 716 12 079	384 800 11 495	393 501 11 184
	Exporters Terminal grain elevators Country grain elevators Assemblers of farm products, except country grain	20 3 82	(D) (D) 230 049	(D) (D)	(D) (D) 1 747	(D) (D) 536	(D) (D)	(D) (D)	(D) (D) 18 372
	Assemblers of farm products, except country grain elevators	54	220 327	7 872 16 367	3 912	1 874	20 546 38 006	19 259 3 082	2 704
	Manufacturers' sales branches and sales offices	164	882 324	38 602	8 984	1 804	81 151	47 359	52 492
	Sales branches (with stock)Sales offices (without stock)	116 48	807 732 74 592	33 831 4 771	7 860 1 124	1 599 205	71 470 9 681	47 359 -	52 492
	Agent, brokers, and commission merchants	89	5 <b>2</b> 0 83 <b>0</b>	9 294	2 185	1 299	19 261	3 <b>07</b> 6	1 058
	Auction companies	18 22 23	237 951 166 083	2 265 2 509	562 584	638 162	4 849 4 703	211 394	259 280
	Commission merchants	23	(D) - (D)	(D) (D)	(D) (D)	(D) - (D)	(D) - (D)	(D) (D)	(D) (D) 474
	Manufacturers' agents	25	44 545	1 936	479	162	3 937	238	474
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade	2 026	5 074 180	<b>307</b> 687	74 884	21 777	680 377	482 693	488 859
50	Durable goods	1 043	1 349 299	145 609	36 673	9 293	291 796	<b>29</b> 9 982	305 367
501 5012 5013 5014	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	214 34 159 21	233 724 104 737 106 140 22 847	27 202 9 142 15 683 2 377	6 573 2 162 3 799 612	1 901 595 1 148 158	51 876 16 449 30 156 5 271	42 386 14 556 23 161 4 669	41 023 14 352 22 301 4 370
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	23 11 12	23 606 12 560 11 046	1 757 998 759	410 220 190	135 64 71	4 204 2 406 1 798	1 621 686 935	1 905 630 1 275
503 5031 5039	Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c.	83 36 47	155 223 114 974 40 249	12 276 7 878 4 398	2 914 1 836 1 078	751 458 293	24 814 15 062 9 752	15 357 10 390 4 967	16 814 12 406 4 408
504 5041 5042 5043	Sporting, recreational, photographic, and hobby goods, toys and supplies	22 18 1 3	68 277 67 628 (D) (D)	4 599 4 464 (D) (D)	1 150 1 099 (D) (D)	340 328 (D) (D)	13 285 13 001 (D) (D)	13 205 13 116 (D) (D)	14 050 13 956 (D) (D)
505 5051 5052	Metals and minerals, except petroleum Metals service centers and offices Coal and other minerals and ores	32 32	39 205 39 205	4 577 4 577	1 282 1 282	270 270	9 906 9 906	8 604 8 604	7 135 7 135
506 5063 5064 5065	Electrical goods Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	102 76 5 21	121 926 109 360 3 433 9 132	11 339 9 355 565 1 419	2 748 2 290 169 289	725 585 41 99	23 227 18 978 996 3 253	14 574 13 007 286 1 281	13 454 12 042 241 1 171
507 5072	Hardware, and plumbing and heating equipment and supplies	84	79 090	8 747	2 260	545	17 995	18 543	16 803
5074	Hardware Plumbing and heating equipment and supplies (hydronics)	20	18 684 37 387	2 411	545 1 157	157	5 022 8 226	4 461 9 460	3 922 8 645
5075 5078	Warm air heating and air conditioning equipment and supplies	23 7	20 106	1 956 295	488	110	4 193	4 177	3 835
508	Machinery, equipment, and supplies	441	2 913 592 972	70 863	70 18 251	17 4 316	137 263	181 814	401 189 978
5081 5082 5083 5084 5085	Commercial machines and equipment Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies	71 36 175 64 47	75 104 91 483 306 136 48 827 36 128	14 201 11 631 29 352 6 592 3 944	3 427 3 171 7 632 1 881 1 064	733   648   1 998   384   232	27 234 22 142 56 962 12 979 8 158	11 900 37 808 111 751 8 908 7 442	13 260 35 731 120 979 8 575 6 947
5086 5087	Professional equipment and supplies Service establishment equipment and supplies	23 21	22 278 11 599	2 563 2 387	619 417	165 136	5 166 4 144	2 523 1 400	2 633 1 555
5088	Transportation equipment and supplies, except motor vehicles	4	1 417	193	40	20	478	82	298
509 5093 5094 5099	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones _ Durable goods, n.e.c	42 17 5 20	35 276 6 281 (D) (D)	4 249 953 (D) (D)	1 085 255 (D) (D)	310 105 (D) (D)	9 226 2 295 (D) (D)	3 878 703 (D) (D)	4 205 816 (D) (D)

#### Table 1. Summary Statistics for the State: 1982—Con.

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SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS  —Con.								
51	Wholesale trade—Con.  Nondurable goods	983	3 724 881	162 078	38 211	12 484	388 581	182 711	183 492
511 5111	Paper and paper products	44	40 600 4 271	4 729 588	1 304	314	9 412	3 770	3 843
5112 5113	Printing and writing paper Stationery supplies Industrial and personal service paper	28 12	14 683 21 646	2 525 1 616	158 737 409	33 174 107	1 052 4 251 4 109	444 1 478 1 8 <b>4</b> 8	500 1 567 1 776
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	7 7	45 179 45 179	1 788 1 788	420 420	140 140	3 859 3 859	5 040 5 040	5 183 5 183
513 5133 5134	Apparel, piece goods, and notions	10 3 4	11 891 694	945 88	186 11	64 11 (D)	2 905 168	894 36	785 42
5136 5137	Men's and boys' clothing and furnishings Women's, children's and infants' clothing and accessories	1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5139	Footwear	1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
514 5141 5142	Groceries and related products Groceries, general line Frozen foods	209 11 18	1 060 619 (D) 145 755	63 863 (D) 4 007	15 352 (D) 1 019	5 112 (D) 183	136 326 (D) 7 612	29 152 (D) 1 463	29 004 (D) 1 402
5143 5144 5145	Groceries and related products Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery	28 5 7	244 224 19 313 21 184	12 553 771 2 134	3 061 190 504	710 72 81	26 506 1 490 4 527	4 731 462 465	4 349 348 498
5146 5147	Fish and seafoods	4 16	(D) 29 585	(D) 2 759	(D) 676	(D) 198	(D) 5 827	(D) 809	(D) 854
5148 5149	Fresh fruits and vegetablesGroceries and related products, n.e.c	65 55	274 925 (D)	22 537 (D) 21 990	5 387 (D)	2 616 (D)	49 886 (D)	5 411 (D)	4 483 (D)
515 5152 5153	Farm-product raw materials Cotton Grain	177 2 135	857 051 (D) 466 051	(D) 15 632	4 905 (D) 3 452	2 258 (D) 1 098	58 964 (D) 41 543	33 561 (D) 31 055	30 223 (D) 28 584
5154 5159	LivestockFarm-product raw materials, n.e.c.	31 9	327 746 (D)	3 327 (D)	763 (D)	885 (D)	7 595 (D)	365 (D)	403 (D)
516 5161	Chemicals and allied products Chemicals and allied products	32 32	45 533 45 533	3 518 3 518	1 040 1 040	197 197	8 257 8 257	3 053 3 053	3 182 3 182
517 5171 5172	Petroleum and petroleum products Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk stations	178 139	986 649 817 392	18 850 15 201	4 367 3 650	1 514 1 216	54 358 44 155	26 068 22 345	29 221 26 526
518	and terminals	39 48	169 257 98 353	3 649 9 792	717 2 232	298 515	10 203   23 012	3 723   5 820	2 695 5 913
5181 5182	Beer and ale	42 6	90 685 7 668	9 335 457	2 121 111	482 33	21 428 1 584	5 323 497	5 356 557
519 5191 5194	Miscellaneous nondurable goods  Farm supplies  Tobacco and tobacco products	278 224 7	579 006 504 879 (D)	36 603 31 585 (D)	8 405 7 149 (D)	2 370 1 979 (D) (D)	91 488 80 368 (D)	75 353 68 931 (D)	76 138 69 399 (D)
5198 5199	Paints, varnishes, and supplies	17 30	(D) 42 969	(D) 2 920	(D) 744	(D) 232	(D) 6 767	(D) 4 452	(D) 4 805
	Merchant wholesalers	1 773	<b>3 671 0</b> 26	2 <b>5</b> 9 <b>7</b> 91	63 715	18 674	<b>579 9</b> 65	432 258	435 309
50	Durable goods	968	1 216 060	131 737	33 469	8 683	268 329	279 703	287 842
501 5012 5013	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies	209 30 159	218 380 (D) 106 140	26 327 (D) 15 683	6 370 (D) 3 799	1 839 (D) 1 148	50 315 (D) 30 156	41 978 (D) 23 161	40 496 (D) 22 301
5014 502	Tires and tubes Furniture and home furnishings	20	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D)	(D)
5021 5023	FurnitureHome furnishings	9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
503 5031 5039	Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c.	76 34 42	151 037 (D) (D)	11 978 (D) (D)	2 843 (D) (D)	737 (D) (D)	24 072 (D) (D)	14 992 (D) (D)	16 537 (D) (D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	20	(D)	(D)	(D)	(D)	(D)	(D) (D)	(D) (D)
5041 5042 5043	Sporting and recreational goods and supplies Toys and hobby goods and supplies Photographic equipment and supplies	17 - 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) - (D)
505 5051	Metals and minerals, except petroleum Metals service centers and offices	28 28	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5052 506	Coal and other minerals and ores  Electrical goods	85	96 243	9 987	2 395	650	20 682	13 572	12 512
5063 5064 5065	Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	64 3 18	86 293 (D) (D)	8 439 (D) (D)	2 049 (D) (D)	532 (D) (D)	17 005 (D) (D)	12 153 (D) (D)	11 240 (D) (D)
507	Hardware, and plumbing and heating equipment and supplies	79	74 435	8 186	2 104	519	16 871	17 931	16 305
5072 5074	Hardware Plumbing and heating equipment and supplies (hydronics)	19	(D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5075 5078	Warm air heating and air conditioning equipment and supplies	21	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
	J	0 ,	(3)	(3)	(2)	(	(-7	. , .	. ,

#### Table 1. Summary Statistics for the State: 1982—Con.

[For n	neaning of appreviations and symbols, see introductory text. For	- expialiation	Ji tellilis allu COI	inparability of 197	7 GITO 1302 CEIL	ausos, see apper	IGIA AJ		
SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS								
	—Con.								
	Merchant wholesalers—Con.			-					
50	Durable goods—Con.	440	F04 000	60.657	45.045	0.040	404 457	464 007	475.075
508 5081 5082	Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and equipment	412 59 34	521 903 35 217 (D)	60 657 6 803 (D)	15 945 1 777 (D)	3 919 486 (D)	121 157 16 004 (D)	164 387 3 793 (D)	175 075 4 438 (D)
5083 5084	Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment	168 59	(D) 44 524	(D) (D) 6 214	(D) 1 785	(D) (D) 366	(D) 12 331	(D) 8 321	(D) 8 197
5085 5086	Industrial supplies  Professional equipment and supplies	46 21	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5087 5088	Service establishment equipment and supplies Transportation equipment and supplies, except motor	21	11 599 1 417	2 387	417	136	4 144	1 400	1 555 298
509	vehicles Miscellaneous durable goods	39	34 866	4 235	1 079	306	9 195	3 878	4 205
5093 5094 5099	Scrap and waste materials  Jewelry, watches, diamonds and other precious stones  Durable goods, n.e.c.	17 3 19	6 281 (D) (D)	953 (D) (D)	255 (D) (D)	105 (D) (D)	2 295 (D) (D)	703 (D) (D)	816 (D) (D)
51	Nondurable goods	805	2 454 966	128 054	30 246	9 991	311 636	1 <b>52</b> 555	147 467
511	Paper and paper products	36 2	36 183 (D)	4 232	1 189	297	8 668	3 770	3 726
5111 5112 5113	Printing and writing paper Stationery supplies Industrial and personal service paper	22 12	(D) 21 646	(D) (D) 1 616	(D) (D) 409	(D) (D) 107	(D) (D) 4 109	(D) (D) 1 848	(D) (D) 1 776
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	6	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513		1	11 891	945	186	64	2 905	894	785
5133 5134 5136	Apparel, piece goods, and notions	4	694 (D) (D)	88 (D) (D)	11 (D) (D)	11 (D) (D)	168 (D) (D)	36 (D) (D)	42 (D) (D)
5137	accessories	1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5139 514	Footwear  Groceries and related products		628 482	43 407	10 434	4 047	94 453	22 798	23 211
5141 5142 5143	Groceries, general line	11 8 17	(D) 16 940 (D)	(D) 1 131 (D)	(D) 281 (D)	(D) 68	(D) 2 420 (D)	(D) 982 (D)	(D) 1 035
5144 5145	Groceries and related products	4 4	(D) (D)	(D) (D)	(D) (D)	(D) (D) (D)	(D) (D)	(D) (D)	(D) (D) (D)
5146 5147	Fish and seafoods Meats and meat products	4 15	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5148 5149	Fresh fruits and vegetables Groceries and related products, n.e.c	56 33	245 149 (D)	21 793 (D)	5 226 (D)	2 520 (D)	48 296 (D)	5 361 (D)	4 438 (D)
515 5152	Farm-product raw materialsCotton	154 2	580 641 (D)	19 133 (D)	4 221 (D)	1 449 (D)	52 347 (D) (D)	33 350 (D)	29 964 (D)
5153 5154 5159	Grain Livestock Farm-product raw materials, n.e.c.	133 11 8	57 090 (D)	(D) 821 (D)	(D) 149 (D)	(D) 126 (D)	(D) 1 974 (D)	(D) 154 (D)	(D) (D) 144 (D)
516	Chemicals and allied products	22	24 284	2 663	828	163	6 526	2 841	2 683
5161 517	Chemicals and allied products  Petroleum and petroleum products	22 145	24 284 587 145	2 663 17 425	828 4 060	1 408	6 526 49 853	2 841	2 683 19 278
5171 5172	Petroleum bulk stations and terminals ————————————————————————————————————	108	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	and terminals	37 46	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
5181 5182	Beer and ale Wines and distilled alcoholic beverages	41 5	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
519 5191	Miscellaneous nondurable goods	234 193	456 042 399 842	29 504 25 422	6 860 5 847	1 954 1 638	72 454 63 310	57 676 53 046	57 048 52 332
5194 5198 5199	Tobacco and tobacco products  Paints, varnishes, and supplies  Nondurable goods, n.e.c.	7 7 27	24 367 (D) (D)	1 162 (D) (D)	267 (D) (D)	84 (D) (D)	2 180 (D) (D)	1 280 (D) (D)	1 289 (D) (D)
	Manufacturers' sales branches and sales		,-,	ν-,	(-)		,-,		
	offices	164	882 324	38 602	8 984	1 804	81 151	47 359	52 492
50 501	Motor vehicles and automotive parts and supplies	48	94 152 (D)	11 8 <b>2</b> 3 (D)	2 759 (D)	449 (D)	19 300	17 915 (D)	17 349 (D)
502 503	Furniture and home furnishings Lumber and other construction materials	1 5	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
504 505	Sporting, recreational, photographic, and hobby goods, toys and supplies Metals and minerals, except petroleum	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507 508	Hardware, and plumbing and heating equipment and supplies	2 22	(D) 59 539	(D) 9 141	(D) 2 070	(D) 321	(D) 14 092	(D) 15 181	(D) 14 840
509	Miscellaneous durable goods		-	-	-	-	-	•	-
51 511	Paper and paper products	116	788 172 4 417	<b>2</b> 6 <b>7</b> 79	6 <b>22</b> 5	1 35 <b>5</b>	61 8 <b>51</b>	29 444	35 143 117
512 513	Drugs, drug proprietaries and druggists' sundries Apparel, piece goods, and notions	1	(D) -	(D)	(D)	(D) -	(D)	(D)	(D)
514 515	Grocenes and related products	38	257 492	17 471	4 214	871	36 425	5 910	5 468

#### Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS —Con.								
	Manufacturers' sales branches and sales offices—Con.								
51	Nondurable goods—Con.								
51 <b>6</b> 517 518 519	Chemicals and allied products	6 21 2 40	(D) 378 277 (D) (D)	(D) 724 (D) (D)	(D) 165 (D) (D)	(D) 34 (D) (D)	(D) 2 958 (D) (D)	(D) 5 348 (D) (D)	9 943 (D) (D)
	Agent, brokers, and commission merchants	89	520 830	9 294	2 185	1 299	19 261	3 076	1 058
50	Durable goods	27	39 087	2 049	445	161	4 167	2 364	176
501 502 503 504	Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby goods,	3 2 2	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
505	toys and supplies	2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
50 <b>6</b> 50 <b>7</b>	Electrical goodsHardware, and plumbing and heating equipment and	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	supplies	3 7	(D) 11 530	(D) 1 0 <b>6</b> 5	(D) 236	(D) 76	(D) 2 014	(D) 2 246	(D) 63
509	Machinery, equipment, and supplies Miscellaneous durable goods	3	410	14	6	4	31	2 240	-
51	Nondurable goods	62	481 743	7 245	1 740	1 138	15 094	712	882
511 512	Paper and paper products Drugs, drug proprietaries and druggists' sundries	-	-			-	-	-	Ī.
513 514 515	Apparel, piece goods, and notions	19 23	174 645 2 <b>76</b> 410	2 985 2 857	704 684	194 809	5 448 6 617	444 211	325 259
516	Chemicals and allied products	4	(D)	(D) 701	(D)	(D) 72	(D)	(D)	(D)
517 518 519	Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	12 - 4	21 227 (D) (D)	701 (D) (D)	142 (D) (D)	(D) (D)	1 547 (D) (D)	(D) (D)	(D) (D)
-									

#### Table 2. Comparative Statistics for the State: 1982 and 1977

		Establis	hments		Sales			Annual payroll	
SIC code	Type of operation and kind of business	1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	19 <b>7</b> 7 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade	2 026	2 037	5 074 180	3 194 237	<b>5</b> 8.9	307 687	210 537	46.1
50	Durable goods	1 043	1 009	1 349 299	1 222 840	10.3	145 609	114 420	27.3
501 5012 5013 5014	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	214 34 159 21	222 32 1 <b>66</b> 24	233 724 104 737 106 140 22 847	197 319 8 <b>6 7</b> 45 91 759 18 815	18.4 20.7 15.7 21.4	27 202 9 142 15 <b>6</b> 83 2 377	21 134 7 5 <b>67</b> 11 813 1 <b>7</b> 54	28.7 20.8 32.8 35.5
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	23 11 12	25 13 12	23 <b>606</b> 12 5 <b>6</b> 0 11 04 <b>6</b>	13 877 6 235 <b>7 6</b> 42	70.1 101.4 44.5	1 757 998 759	1 35 <b>6</b> 944 412	29.6 5.7 84.2
503 5031 5039	Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c.	83 36 47	83 35 48	155 223 114 974 40 249	235 694 189 024 4 <b>6 67</b> 0	-34.2 -39.2 -13.8	12 2 <b>76</b> 7 878 4 398	12 897 8 294 4 <b>6</b> 03	-4.8 -5.0 -4.5
504 5041 5042 5043	Sporting, recreational, photographic, and hobby goods, toys and supplies	22 18 1 3	22 20 2	68 277 67 <b>6</b> 28 (D) (D)	44 351 (D) (D)	53.9 (D) (D) (D)	4 599 4 464 (D) (D)	2 <b>6</b> 78 (D) (D)	71.7 (D) (D) (D)
505 5051 5052	Metals and minerals, except petroleum Metals service centers and offices Coal and other minerals and ores	32 32	26 26	39 205 39 205	30 989 30 989	26.5 26.5	4 577 4 577 -	3 093 3 093	48.0 48.0
506 5063 5064 5065	Electrical goods_ Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	102 7 <b>6</b> 5 21	86 63 10 13	121 926 109 360 3 433 9 133	102 9 <b>6</b> 8 81 587 12 536 8 845	18.4 34.0 -72.6 3.3	11 339 9 355 565 1 419	7 605 5 771 512 1 322	49.1 62.1 10.4 7.3
507	Hardware, and plumbing and heating equipment and supplies	84	81	79 090	83 917	-5.8	8 747	7 401	18.2
5072 5074	Hardware	20	21	18 <b>6</b> 84	15 578	19.9	2 411	1 920	25.6
5075	Plumbing and heating equipment and supplies (hydronics) Warm air heating and air conditioning equipment and supplies	34	31	37 387	49 <b>6</b> 06	-24.6	4 085	3 874	5.4
5078	Supplies Refrigeration equipment and supplies	23 7	22 7	20 106 2 913	14 073 4 660	42.9 -37.5	1 95 <b>6</b> 295	1 333 274	4 <b>6.7</b> 7.7

## Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

<u></u>	neaning of abbreviations and symbols, see introductory text. For	Establis		Sales			Annual payroll			
SIC	Type of operation and kind of business	1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	
	Wholesale trede-Con.									
50	Durable goods—Con.									
508 5081 5082 5083 5084 5085	Machinery, equipment, and supplies.  Commercial machines and equipment.  Construction and mining machinery and equipment.  Farm and garden machinery end equipment.  Industrial machinery and equipment.  Industrial supplies.	441 71 36 175 64 47	429 61 37 181 56 51	592 972 75 104 91 483 306 136 48 827 36 128	492 638 49 147 78 844 249 319 42 806 44 792	20.4 52.8 16.0 22.8 14.1 -19.4	70 863 14 201 11 631 29 352 6 592 3 944	55 744 8 713 8 489 25 257 5 451 4 153	27.1 63.0 37.0 16.2 20.9 -5.0	
5086 5087 5088	Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor vehicles	23 21 4	19 21 3	22 278 11 599 1 417	16 422 8 749 2 559	35.7 32.6 -44.6	2 563 2 387	1 861 1 481 339	37.7 61.2 -43.1	
509 5093 5094 5099	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones Durable goods, n.e.c	42 17 5 20	35 20 1 14	35 276 6 281 (D)	21 087 7 575 (D)	67.3 -17.1 (D) (D)	4 249 953 (D) (D)	2 512 853 (D) (D)	69.1 11.7 (D) (D)	
51	Nondurable goods	983	1 028	3 724 881	1 971 397	88.9	162 078	96 117	68.6	
511 5111 5112 5113	Paper and paper products	44 4 28 12	28 1 19 8	40 600 4 271 14 683 21 646	26 810 (D) (D) 16 830	51.4 (D) (D) 28.6	4 729 588 2 525 1 616	3 279 (D) (D) 1 678	44.2 (D) (D) -3.7	
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprieteries, and druggists' sundries	7 7	11 11	45 179 45 179	27 083 27 083	66.8 66.8	1 788 1 <b>7</b> 88	1 407 1 407	27.1 27.1	
513 5133 5134 5136 5137	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	10 3 4 1	2 1 1	11 891 694 (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	945 88 (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	
5139	accessonesFootwear	1	-	(D) (D)	:	(D) (D)	(D) (D)	:	(D) (D)	
514 5141 5142 5143 5144 5145	Groceries and related products Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery	209 11 18 28 5 7	207 10 17 29 7 3	1 060 619 (D) 145 755 244 224 19 313 21 184	604 344 (D) 81 088 98 687 (D) (D)	75.5 (D) 79.7 147.5 (D) (D)	63 863 (D) 4 007 12 553 771 2 134	33 277 (D) 2 723 4 656 (D) (D)	91.9 (D) 47.2 169.6 (D) (D)	
5146 5147 5148 5149	Fish and seafoods Meats and meat products Fresh fruits and vegetables Grocenes and related products, n.e.c.	4 16 65 55	2 17 70 52	(D) 29 585 274 925 (D)	(D) 23 727 146 023 72 520	(D) 24.7 88.3 (D)	(D) 2 759 22 537 (D)	(D) 2 551 11 558 5 200	(D) 8.2 95.0 (D)	
515 5152 5153 5154 5159	Farm-product raw materials Cotton Grain Livestock Farm-product rew materials, n.e.c.	177 2 135 31 9	196 151 34 11	857 051 (D) 466 051 327 746 (D)	549 337 - 283 396 (D) (D)	56.0 (D) 64.5 (D) (D)	21 990 (D) 15 632 3 327 (D)	13 641 9 861 (D) (D)	61.2 (D) 58.5 (D) (D)	
516 5161	Chemicals end allied products Chemicals end allied products	32 32	15 15	45 533 45 533	13 442 13 442	238.7 238.7	3 518 3 518	1 025 1 025	243.2 243.2	
517 5171 5172	Petroleum end petroleum products Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk stations and terminals	178 139 39	277 232 45	986 649 817 392 169 257	403 196 312 442 90 754	144.7 (NC) (NC)	18 850 15 201 3 649	14 139 11 120 3 019	33.3 (NC) (NC)	
518 5181 5182	Beer, wine end distilled alcoholic beverages Beer and ale Wines end distilled alcoholic beverages	48 42 6	54 47 7	98 353 90 685 7 668	59 943 (D) (D)	64.1 (D) (D)	9 <b>792</b> 9 335 457	5 095 (D) (D)	92.2 (D) (D)	
519 5191 5194 5198 5199	Miscellaneous nondurable goods Farm supplies Tobacco and tobecco products Peints, varnishes, and supplies Nondureble goods, n.e.c.	278 224 7 17 30	238 191 11 12 24	579 006 504 879 (D) (D) 42 969	(D) 231 508 28 663 5 040 (D)	(D) 118.1 (D) (D) (D)	36 603 31 585 (D) (D) 2 920	(D) 20 763 1 422 714 (D)	(D) 52.1 (D) (D) (D)	
	Merchant wholesalers	1 773	1 701	3 671 026	2 425 892	51.3	259 791	182 779	42.1	
50	Dureble goods	968	922	1 216 060	1 015 277	19.8	131 <b>7</b> 37	100 757	30.7	
501 5012 5013 5014	Motor vehicles end automotive perts end supplies Automobiles end other motor vehicles Automotive parts and supplies Tires end tubes	209 30 159 20	215 30 163 22	218 380 (D) 106 140 (D)	182 376 (D) 89 159 (D)	19.7 (D) 19.0 (D)	26 327 (D) 15 683 (D)	20 422 (D) 11 667 (D)	28.9 (D) 34.4 (D)	
502 5021 5023	Furniture end home furnishings Furniture Home furnishings	20 9 11	25 13 12	(D) (D) (D)	13 877 6 235 7 642	(D) (D) (D)	(D) (D) (D)	1 356 944 412	(D) (D) (D)	
503 5031 5039	Lumber end other construction meteriels	76 34 42	74 32 42	151 037 (D) (D)	191 278 153 616 37 662	-21.0 (D) (D)	11 978 (D) (D)	11 486 7 448 4 038	4.3 (D) (D)	
504 5041 5042 5043	Sporting, recreationel, photographic, end hobby goods, toys end supplies	20 17 3	17 16 1	(D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	
505 5051 5052	Metals end minerals, except petroleum  Metals service centers end offices  Coel end other minerals end ores	28 28 -	26 26	(D) (D)	30 989 30 989	(D) (D)	(D) (D)	3 093 3 093	(D) (D)	

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

		Establis		s Sales		Annual payroll			
SIC	Type of operation and kind of business	1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Merchant wholesalers-Con.								
50	Durable goods—Con.								
506 5063 5064 5065	Electrical goods Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	85 64 3 18	71 53 7 11	96 243 86 293 (D) (D)	59 704 54 428 (D) (D)	61.2 58.5 (D) (D)	9 987 8 439 (D) (D)	5 772 5 028 (D) (D)	73.0 67.8 (D) (D)
507 5072	Hardware, and plumbing and heating equipment and supplies Hardware Plumbing and heating equipment and supplies	79 19	76 20	74 435 (D)	71 824 (D)	3.6 (D)	8 186 (D)	6 862 (D)	19.3 (D)
5074 5075	(hydronics)	33	30	(D)	(D)	(D)	(D)	(D)	(D)
5078	Warm air heating and air conditioning equipment and suppliesRefngeration equipment and supplies	21 6	20 6	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
508 5081	Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and equipment	412 59	385 48	521 903 35 217	422 336 19 030	23.6 85.1	60 657 6 803	47 243 4 084	28.4 66.6
5082 5083 5084 5085	Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies	34 168 59 46	35 165 49 49	(D) (D) 44 524 (D)	(D) 224 491 35 423 (D)	(D) (D) 25.7 (D)	(D) (D) 6 214 (D)	(D) 22 611 4 845 (D)	28.4 66.6 (D) (D) 28.3 (D)
5086 5087	Professional equipment and suppliesService establishment equipment and supplies	21 21	15 21	(D) 11 599	(D) 8 749	(D) 32.6	(D) 2 387	(D)	(D) 61.2
5088	Transportation equipment and supplies, except motor vehicles	4	3	1 417	2 559	-44.6	193	1 481	-43.1
509 5093 5094 5099	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones _ Durable goods, n.e.c	39 17 3 19	33 19 1 13	34 866 6 281 (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	4 235 953 (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)
51	Nondurable goods	805	779	2 454 966	1 410 615	74.0	128 054	82 022	56.1
511 5111 5112 5113	Paper and paper products	36 2 22 12	21 1 12 8	36 183 (D) (D) 21 646	(D) (D) 3 810 16 830	(D) (D) (D) 28.6	4 232 (D) (D) 1 616	(D) (D) 999 1 678	(D) (D) (D) -3.7
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	6 6	9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513 5133 5134	Apparel, piece goods, and notions Piece goods (woven fabrics)	10 3 4	2 1	11 891 694 (D)	(D) (D) (D) (D)	(D) (D) (D)	945 88 (D)	(D) (D) (D)	(D) (D) (D) (D)
5136 5137	Notions and other dry goods  Men's and boys' clothing and furnishings  Women's, children's and infants' clothing and accessories	1	Ĭ	(D) (D)	(D)	(D)	(D) (D)	(D)	
5139 514	Footwear  Groceries and related products	1 152	163	(D) 628 482	478 980	(D) (D) 31.2	(D) (D) 43 407	27 913	(D) (D) 55.5
5141 5142 5143 5144 5145	Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery	11 8 17 4	9 14 26 5	(D) 16 940 (D) (D) (D)	(D) (D) (D) 4 717 (D)	(D) (D) (D) (D) (D)	(D) 1 131 (D) (D) (D)	(D) (D) (D) 368 (D)	(D) (D) (D) (D) (D)
5146 <b>5</b> 147 5148 5149	Fish and seafoods  Meats and meat products  Fresh fruits and vegetables Groceries and related products, n.e.c.	4 15 56 33	2 17 64 23	(D) (D) 245 149 (D)	(D) 23 727 135 519 30 588	(D) (D) 80.9 (D)	(D) (D) 21 793 (D)	(D) 2 551 11 285 2 088	(D) (D) 93.1 (D)
515 5152	Farm-product raw materials	154 2	165	580 641 (D)	337 711	71.9	19 133 (D)	11 495	66.4
5153 5154 5159	Grain Livestock Farm-product raw materials, n.e.c.	133 11 8	143 11 11	(D) 57 090 (D)	(D) (D) (D)	(D) (D) (D) (D)	(D) 821 (D)	(D) (D) (D)	7.000 0.000
516 5161	Chemicals and allied products Chemicals and allied products	22 22	10 10	24 284 24 284	4 958 4 958	389.8 389.8	2 663 2 663	609 609	337. 337.3
517 5171 5172	Petroleum and petroleum products	145 108 37	160 125 35	587 145 (D)	256 556 185 001 71 555	128.9 (NC) (NC)	17 425 (D)	11 833 9 215 2 618	47.3 (NC) (NC)
518 5181 5182	Beer, wine and distilled alcoholic beverages  Beer and ale  Wines and distilled alcoholic beverages	46 41 5	52 46 6	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
519 5191	Miscellaneous nondurable goods Farm supplies	234 193	197 161	456 042 399 842	(D) 186 195	(D) 114.7	29 504 25 422	(D) 18 383	(D) 38.3 -18.3
5194 5198 5199	Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.	7 7 7 27	11 4 21	24 367 (D) (D)	28 663 (D) (D)	-15.0 (D) (D)	1 162 (D) (D)	1 422 (D) (D)	-18.3 (D) (D)
	Manufacturers' sales branches and sales offices _	164	249	882 324	399 838	120.7	38 602	21 303	81.2
<b>50</b> 501	Durable goods  Motor vehicles and automotive parts and supplies	48	60	94 152 (D)	154 328 (D)	-39.0 (D)	11 823 (D)	11 892 (D)	6 (D)
502 503 504	Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby goods, toys	1 5	9	(D) (D)	44 416	(D) (D)	(D) (D)	1 411	(D) (D) (D)
505	and supplies	3	1	(D)	(D)	(D) (D)	(D)	(D)	(D) (D)

#### Table 2. Comparative Statistics for the State: 1982 and 1977-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

			hments		Sales			Annual payroll	
SIC code	Type of operation end kind of business	1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Manufacturers' sales branches end sales offices —Con.								
50	Durable goods—Con.								
506 507	Electrical goodsHardware, and plumbing and heating equipment and	13	12	(D)	(D)	(D)	(D)	(D)	(D)
508 509	supplies	2 22	3 32 -	(D) 59 539	(D) 61 695	(D) -3.5	(D) 9 141	(D) 7 713	(D) 18.5
51	Nondurable goods	116	189	788 172	245 510	221.0	26 779	9 411	184.5
511 512 513	Peper and paper products  Drugs, drug propnetaries and druggists' sundries  Apparel, piece goods, and notions	8 1	7 2	4 417 (D)	(D) (D)	(D) (D)	497 (D)	(D) (D)	(D) (D)
514 515	Groceries and related products Farm-product raw materials	38	28	257 492	(D)	(D)	17 471	(D)	(D)
516 517 518 519	Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	6 21 2 40	4 111 2 35	378 277 (D) (D)	(D) 137 573 (D) 53 042	(D) 175.0 (D) (D)	(D) 724 (D) (D)	(D) 2 050 (D) 2 838	(D) -64.7 (D) (D)
	Agents, brokers, and commission merchants	89	87	520 830	368 507	41.3	9 294	6 455	44.0
50	Durable goods	27	27	39 087	53 235	-26.6	2 049	1 <b>7</b> 71	15.7
501 502 503	Motor vehicles end automotive parts and supplies  Furniture end home furnishings  Lumber and other construction materials	3 2 2	4 -	(D) (D) (D)	(D)	(D) (D) (D)	(D) (D) (D)	(D) - -	(D) (D) (D)
504 505	Sporting, recreationel, photographic, and hobby goods, toys and supplies	2	4	(D) (D)	(D)	(D) (D)	(D) (D)	(D)	(D) (D)
506 507	Electrical goods	4	3	(D)	(D)	(D)	(D)	(D)	(D)
508 509	supplies	3 7 3	2 12 2	(D) 11 530 410	(D) 8 607 (D)	(D) 34.0 (D)	(D) 1 065 14	(D) 788 (D)	(D) 35.2 (D)
51	Nondurable goods	62	60	481 743	315 272	52.8	7 245	4 684	54.7
511 512	Peper and paper products	:	-	:	:	-	1	1	:
513 514 515	Apparel, piece goods, and notions Groceries and related products Farm-product raw materials	19 23	16 31	174 645 276 410	(D) 211 626	(D) 30.6	2 985 2 857	(D) 2 146	(D) 33.1
516 517 518	Chemicals and allied products Petroleum and petroleum products Beer, wine end distilled alcoholic beverages	4 12	1 6	(D) 21 227 (D) (D)	(D) 9 067	(D) 134.1 (D) (D)	(D) 701 (D)	(D) 256	(D) 173.8 (D)
519	Miscellaneous nondurable goods	4	6	(D)	3 178	(D)	(D)	262	(D)

#### Table 3. Selected Ratios for the State: 1982

[For meening of ebbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

		Se	les	Annual	payroll			
SIC code	Type of operation and kind of business	Per esteb- lishment (dollars)	Per employee <sup>1</sup> (dollers)	Per employee <sup>1</sup> (dollers)	As percent of operating expenses	Employees per estab- lishment <sup>†</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
	Wholesele trede	2 504 531	233 006	14 129	45.2	11	13.4	9.6
50	Durable goods	1 293 671	<b>145</b> 195	15 669	49.9	9	21.6	22.6
501	Motor vehicles and eutomotive parts end supplies	1 092 168	122 948	14 309	52.4	9	22.2	17.6
5012		3 080 500	176 029	15 365	55.6	18	15.7	13. <b>7</b>
5013		667 547	92 456	13 661	52.0	7	28.4	21.0
5014		1 087 952	144 601	15 044	45.1	8	23.1	19.1
502	Furniture end home furnishings	1 026 348	174 859	13 015	41.8	6	17.8	8.1
5021	Furniture	1 141 818	196 250	15 594	41.5	6	19.2	5.0
5023	Home furnishings	920 500	155 577	10 690	42.2	6	16.3	11.5
503	Lumber end other construction meterials  Lumber, plywood and millwork  Construction meterials, n.e.c.	1 870 157	206 688	16 346	49.5	9	16.0	10.8
5031		3 193 722	251 035	17 201	52.3	13	13.1	10.8
5039		856 362	137 369	15 010	45.1	6	24.2	11.0
504	Sporting, recreational, photographic, and hobby goods, toys end supplies	3 103 500	200 815	13 526	34.6	15	19.5	20.6
5041		3 757 111	206 183	13 610	34.3	18	19.2	20.6
5042		(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043		(D)	(D)	(D)	(D)	(D)	(D)	(D)
505 5051 5052	Metals end minerels, except petroleum  Metals service centers end offices  Coal end other minerals and ores	1 225 156 1 225 156	145 204 145 204	16 952 16 952	46.2 46.2	8 8 -	25.3 25.3	18.2 18.2
506	Electrical goods	1 195 353	168 174	15 640	48.8	7	19.1	11.0
5063		1 438 947	186 940	15 991	49.3	8	17.4	11.0
5064		686 600	83 732	13 780	56.7	8	29.0	7.0
5065		434 905	92 253	14 333	43.6	5	35.6	12.8

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

[1 01 11	eaning of abbreviations and symbols, see introductory text. Fo	Sale			payroll	арреник //		
SIC	Type of operation and kind of business	Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses	Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
	Wholesale trade—Con.							
50	Durable goods—Con.							
507 5072	Hardware, and plumbing and heating equipment and supplies ————————————————————————————————————	941 548 934 200	145 119 119 006	16 050 15 357	48.6 48.0	6	22.8 26.9	21.2 21.0
5074	HardwarePlumbing and heating equipment and supplies (hydronics)	1 099 618	143 245	15 651	49.7	8	22.0	23.1
5075 5078	(hydronics)  Warm air heating and air conditioning equipment and supplies  Refrigeration equipment and supplies	874 174 416 143	182 782 171 353	17 782 17 353	46.6 53.2	5 2	20.9	19.1 13.8
508 5081	Machinery, equipment, and supplies Commercial machines and equipment	1 344 608 1 057 803	137 389 102 461	16 419 19 374	51.6 52.1	10 10	23.1 36.3	32.0 17.7
5082 5083 5084	Construction and mining machinery and equipment Farm and garden machinery and equipment	2 541 194 1 749 349 762 922	141 177 153 221	17 949 14 691	52.5 51.5 50.8	18 11	24.2 18.6	39.1 39.5
5085	Industrial machinery and equipmentIndustrial supplies	768 681	127 154 155 724	17 167 17 000	48.3	6 5	26.6 22.6	17.6 19.2
5086 5087 5088	Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor	968 609 552 333	135 018 85 287	15 533 17 551	49.6 57.6	7 6	23.2 35.7	11.8 13.4
509	vehicles	354 250 839 905	70 850 113 794	9 650 13 706	40.4 46.1	5 7	33.7 26.2	21.0 11.9
5093 5094 5099	Scrap and waste materials	369 471 (D) (D)	59 819 (D) (D)	9 076 (D) (D)	41.5 (D) (D)	(D) (D)	36.5 (D) (D)	13.0 (D) (D)
51	Nondurable goods	3 <b>7</b> 89 299	298 3 <b>7</b> 2	12 983	41.7	13	10.4	4.9
511 5111 5112 5113	Paper and paper products Printing and writing paper Stationery supplies Industrial and personal service paper	922 727 1 067 750 524 393 1 803 833	129 299 129 424 84 385 202 299	15 061 17 818 14 511 15 103	50.2 55.9 59.4 39.3	7 8 6 9	23.2 24.6 29.0 19.0	9.5 11.7 10.7 8.2
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries	6 454 143 6 454 143	322 707 322 707	12 771 12 771	46.3 46.3	20 20	8.5 8.5	11.5 11.5
513		1 189 100 231 333	185 797 63 091	14 766 8 000	32.5	6	24.4	6.6
5133 5134 5136	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	(D) (D)	(D) (D)	(D) (D)	52.4 (D) (D)	(D) (D)	24.2 (D) (D)	6.1 (D) (D)
5137 5139	Women's, children's and infants' clothing and accessoriesFootwear	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
514 5141	Groceries and related products	5 074 732 (D)	207 476 (D)	12 493 (D)	46.8 (D)	24 (D)	12.9 (D)	2.7 (D) 1.0
5142 5143	Groceries, general line Frozen foods Dairy products Poultry and poultry products	8 097 500 8 722 286	796 475 343 977	21 896 17 680	52.6 47.4	10 25	5.2 10.9	1.8
5144 5145	Confectionery	3 862 600 3 026 286	268 236 261 531	10 708 26 346	51.7 47.1	14 12	7.7 21.4	1.8 2.4
5146 5147 5148 5149	Fish and seafoods	(D) 1 849 063 4 229 615 (D)	(D) 149 419 105 094 (D)	(D) 13 934 8 615 (D)	(D) 47.3 45.2 (D)	(D) 12 40 (D)	(D) 19.7 18.1 (D)	(D) 2.9 1.6 (D)
515 5152	Farm-product raw materials	4 842 096 (D)	379 562 (D)	9 739 (D)	37.3 (D)	13 (D) 8	6.9 (D) 8.9	3.5 (D) 6.1
5153 5154 5159	Grain Livestock Farm-product raw materials, n.e.c	3 452 230 10 572 452 (D)	424 454 370 334 (D)	14 237 3 759 (D)	37.6 43.8 (D)	8 29 (D)	8.9 2.3 (D)	6.1 .1 (D)
516 5161	Chemicals and allied products	1 422 906 1 422 906	231 132 231 132	17 858 17 858	42.6 42.6	6	18.1	7.0 7.0
517	Petroleum and petroleum products Petroleum bulk stations and terminals	5 542 972 5 880 518	651 684	12 450	34.7	9	5.5	3.0
5171 5172	Petroleum bulk stations and terminals	5 880 518 4 339 923	672 197 567 977	12 501 12 245	34.4 35.8	9	5.4 6.0	3.2 1.6
518 5181 5182	Beer, wine and distilled alcoholic beverages Beer and ale Wines and distilled alcoholic beverages	2 049 021 2 159 167 1 278 000	190 977 188 143 232 364	19 014 19 367 13 848	42.6 43.6 28.9	11 11 6	23.4 23.6 20.7	6.0 5.9 7.3
519 5191	Miscellaneous nondurable goods	2 082 755 2 253 924	244 306 255 118	15 444 15 960	40.0 39.3	9 9	15.8 15.9	13.1 13.7
5194 5198 5199	Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c	(D) (D) 1 432 300	(D) (D) 185 211	(D) (D) 12 586	(D) (D) 43.2	(D) (D) 8	(D) (D) 15.7	13.7 (D) (D) 11.2
	Merchant wholesalers	2 070 517	196 585	<b>1</b> 3 91 <b>2</b>	44.8	11	15.8	11.9
50	Durable goods	1 256 <b>260</b>	140 051	15 172	49.1	9	22.1	23.7
501 5012 5013 5014	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	1 044 880 (D) 667 547 (D)	118 749 (D) 92 456 (D)	14 316 (D) 13 661 (D)	52.3 (D) 52.0 (D)	9 (D) 7 (D)	23.0 (D) 28.4 (D)	18.5 (D) 21.0 (D)
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
503 5031 5039	Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c.	1 987 329 (D) (D)	204 935 (D) (D)	16 252 (D) (D)	49.8 (D) (D)	10 (D) (D)	15.9 (D) (D)	10.9 (D) (D)

See footnotes at end of table.

#### Table 3. Selected Ratios for the State: 1982-Con.

[For meaning of abbraviations and symbols, sea introductory text. For axplanation of terms and comparability of 1977 and 1982 cansuses, see appendix A]

1000	neaning of abbraviations and symbols, sea introductory text. Fo	Sala			payroll			
SIC	Type of operation and kind of business	Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per amployee <sup>1</sup> (dollars)	As percent of oparating expenses	Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 invantories as parcent of sales
	Merchant wholesalers Con.							
50	Durable goods—Con.							
504	Sporting, racreational, photographic, and hobby goods, toys and supplies	(D)	(D) (D)	(D)	(D)	(D) (D)	(D)	(D) (D)
5041 5042 5043	Sporting and recreational goods and supplies Toys and hobby goods and supplies Photographic equipment and supplias	(D) (D)	(D) (D)	(D) - (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
505 5051 5052	Metals and minerals, excapt petroleum Metals service centers and officas Coal and other minerals and ores	(D) (D) -	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
506 5063 5064 5065	Electrical goods	1 132 271 1 348 328 (D) (D)	148 066 162 205 (D) (D)	15 365 15 863 (D) (D)	48.3 49.6 (D) (D)	8 8 (D) (D)	21.5 19.7 (D) (D)	13.0 13.0 (D) (D)
507 5072	Hardwara, and plumbing and haating equipmant and supplias Hardwara Hardwara	942 215 (D)	143 420 (D)	15 773 (D)	48.5 (D)	7 (D)	22.7 (D)	21.9 (D)
5074 5075	Plumbing and heating equipment and supplias (hydronics)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Warm air heating and air conditioning equipment and supplias	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
508 5081 5082	Machinary, aquipmant, and supplias Commarcial machinas and aquipmant Construction and mining machinary and aquipment	1 266 755 596 898 (D)	133 172 72 463	15 478 13 998 (D)	50.1 42.5	10 8 (D)	23.2 45.4 (D)	33.5 12.6
5083 5084 5085	Construction and mining machinary and aquipment  Farm and gardan machinary and equipment  Industrial machinary and equipment  Industrial supplies	(D) 754 644 (D)	(D) (D) 121 650 (D)	(D) 16 978 (D)	(D) (D) 50.4 (D)	(D) (D) 6 (D)	(D) (D) 27.7 (D)	(D) (D) 18.4 (D)
5086 5087	Profassional equipment and suppliesSarvice astablishment equipment and supplias	(D) 552 333	(D) 85 287	(D) 17 551	(D) 57.6	(D)	(D) 35.7	(D) 13.4
5088	Transportation aquipment and supplias, except motor vahiclas	354 250	70 850	9 650	40.4	5	33.7	21.0
509 5093 5094 5099	Miscellaneous durabla goods	894 000 369 471 (D) (D)	113 941 59 819 (D) (D)	13 840 9 076 (D) (D)	46.1 41.5 (D) (D)	8 6 (D) (D)	26.4 36.5 (D) (D)	12.1 13.0 (D) (D)
51	Nondurabla goods	3 049 647	245 718	12 817	41.1	12	12.7	6.0
511 5111 5112 5113	Papar and papar products	1 005 083 (D) (D) 1 803 833	121 828 (D) (D) 202 299	14 249 (D) (D) 15 103	48.8 (D) (D) 39.3	8 (D) (D) 9	24.0 (D) (D) 19.0	10.3 (D) (D) 8.2
512 5122	Drugs, drug propriatarias and druggists' sundrias Drugs, drug proprietaries, and druggists' sundrias	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
513 5133 5134 5136	Apparal, pieca goods, and notions Pieca goods (woven fabrics) Notions and othar dry goods Men's and boys' clothing and furnishings Woman's, childran's and infants' clothing and	1 189 100 231 333 (D) (D)	185 797 63 091 (D) (D)	14 766 8 000 (D) (D)	32.5 52.4 (D) (D)	6 4 (D) (D)	24.4 24.2 (D) (D)	6.6 6.1 (D) (D)
5137 5139	woman's, childran's and infants' clothing and accassorias	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
514 5141 5142 5143 5144	Grocanas and relatad products Grocenas, ganaral lina Frozen foods Dairy products	4 134 750 (D) 2 117 500 (D)	155 296 (D) 249 118 (D)	10 726 (D) 16 632 (D) (D)	46.0 (D) 46.7 (D)	27 (D) 9 (D)	15.0 (D) 14.3 (D)	3.7 (D) 6.1 (D)
5145	Poultry and poultry products	(D) (D)	(D) (D)	(D)	(D) (D) (D)	(D) (D)	(D) (D)	(D) (D) (D)
5146 5147 5148 5149	Fish and seafoods Maats and maat products Frash fruits and vegatablas Grocanes and ralated products, n.a.c.	(D) (D) 4 377 661 (D)	(D) (D) 97 281 (D)	(D) (D) 8 648 (D)	(D) (D) 45.1 (D)	(D) (D) 45 (D)	(D) (D) 19.7 (D)	(D) (D) 1.8 (D)
515 5152 5153 5154 5159	Farm-product raw matarials  Cotton  Grain  Livestock  Farm-product raw matarials, n.a.c.	3 770 396 (D) (D) 5 190 000 (D)	400 718 (D) (D) 453 095 (D)	13 204 (D) (D) 6 516 (D)	36.6 (D) (D) 41.6 (D)	9 (D) (D) 11 (D)	9.0 (D) (D) 3.5 (D)	5.2 (D) (D) .3 (D)
516 5161	Chemicals and allied products Chamicals and alliad products	1 103 818 1 103 818	148 982 148 982	16 337 16 337	40.8 40.8	7 7	26.9 26.9	11.0 11.0
517 5171 5172	Patrolaum and patroleum products Petrolaum bulk stations and tarminals Patrolaum and petrolaum products, except bulk stations and terminals	4 049 276 (D)	417 006 (D)	12 376 (D)	35.0 (D)	10 (D)	8.5 (D)	3.3 (D) (D)
518 5181 5182	Beer, wina and distilled alcoholic beverages	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
519 5191 5194 5198 5199	Miscallaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishas, and supplies Nondurabla goods, n.a.c.	1 948 897 2 071 720 3 481 000 (D) (D)	233 389 244 104 290 083 (D)	15 099 15 520 13 833 (D) (D)	40.7 40.2 53.3 (D) (D)	8 8 12 (D) (D)	15.9 15.8 8.9 (D)	12.5 13.1 5.3 (D) (D)

See footnotas at and of table.

#### Table 3. Selected Ratios for the State: 1982-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

		Sa	les	Annual	payroll			
SIC	Type of operation and kind of business	Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses	Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
	Manufacturers' sales branches and sales offices	5 380 024	489 093	21 398	47.6	11	9.2	5.9
50	Durable goods	1 961 500	209 693	26 332	61.3	9	20.5	18.4
501 502 503 504	Motor vehicles and automotive parts and supplies  Furniture and home furnishings  Lumber and other construction materials  Sporting, recreational, photographic, and hobby goods, toys and supplies	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506 507	Electrical goodsHardware, and plumbing and heating equipment and	(D)	(D)	(D)	(D)	(D)	(D)	(D)
50 <b>8</b> 509	supplies Machinery, equipment, and supplies Miscellaneous durable goods	2 706 31 <b>8</b>	(D) 185 480	(D) 28 477	(D) 64.9	(D) 15 -	(D) 23.7	(D) 24.9
51	Nondurable goods	6 <b>794 586</b>	581 677	19 763	43.3	12	7.8	4.5
511 512	Paper and paper products	552 125 (D)	259 <b>8</b> 24 (D)	29 <b>2</b> 35 (D)	66. <b>8</b> (D)	2 (D)	16. <b>8</b> (D)	2.6 (D)
513 514 515	Apparel, piece goods, and notions	6 776 105	295 628	20 059	48.0	23	14.1	2.1
516 517 518 519	Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	18 013 190 (D) (D)	(D) 11 125 794 (D) (D)	(D) 21 294 (D) (D)	(D) 24.5 (D) (D)	(D) 2 (D) (D)	(D) .8 (D) (D)	(D) 2.6 (D) (D)
	Agents, brokers, and commission merchants	5 852 022	400 947	7 155	48.3	15	3.7	.2
5 <b>0</b>	Durable goods	1 447 667	242 776	12 727	49.2	6	10.7	.5
501 50 <b>2</b> 503 504	Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby goods,	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)
505	toys and supplies	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)
506	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507 508 50 <b>9</b>	Hardware, and plumbing and heating equipment and supplies	(D) 1 647 143 136 667	(D) 151 711 102 500	(D) 14 013 3 500	(D) 52.9 45.2	(D) 11 1	(D) 17.5 7.6	(D) .5
51	Nondurable goods	7 770 048	423 324	6 366	48.0	18	3.1	.2
511 512 513 514 515	Paper and paper products	9 191 842 12 017 826	900 23 <b>2</b> 341 669	15 387 3 532	54.8 43.2	- - 10 35	- - 3.1 <b>2</b> .4	- .2 .1
516 517 518 519	Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods	1 768 917 (D) (D)	294 819 (D) (D) (D)	(D) 9 736 (D) (D)	(D) 45.3 (D) (D)	(D) 6 (D) (D)	(D) 7.3 (D) (D)	(D) (D) (D)

<sup>&</sup>lt;sup>1</sup>Based on number of employees for pay period including March 12.

#### Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

							Merchant v	vholesalers		Other op	erating types
SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	BOISE CITY SMSA										
	Wholesale trade	474	1 459 185	90 545	5 400	387	937 993	71 873	4 610	87	521 192
50	Durable goods	3 <b>25</b>	550 805	58 157	3 <b>45</b> 6	280	457 482	47 363	3 013	45	93 323
501 50 <b>2</b> 503 504	Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Specifies recognificated beloeging the party party and health.	48 12 47	107 972 11 301 1 <b>2</b> 0 484	10 409 964 9 047	683 71 533	44 10 42	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 2 5	(D) (D) (D)
505	Sporting, recreational, photographic, and hobby goods, toys and supplies  Metals and minerals, except petroleum	6 <b>9</b>	(D) (D)	(D) (D)	(D) (D)	6 7	(D) 11 107	(D) 1 113	(D) 67	2	(D)

#### Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

							Merchant v	vholesalers		Other op	erating types
SIC		Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	BOISE CITY SMSA—Con.				-						
50	Durable goodsCon.										
506 507	Electrical goods Hardware, and plumbing and heating equipment	39	59 367	5 157	334	25	36 953	3 938	265	14	22 414
508 509	and supplies  Machinery, equipment, and supplies  Miscellaneous durable goods	34 122 8	38 370 160 360 (D)	4 085 24 421 (D)	240 1 321 (D)	31 107 8	(D) 116 942 (D)	(D) 16 692 (D)	(D) 1 054 (D)	3 15	(D) 43 418 -
51	Nondurable goods	149	908 380	3 <b>2 3</b> 88	1 944	107	480 511	24 510	1 597	42	427 869
511 512	Paper and paper products Drugs, drug propnetanes and druggists' sundries	20 2	20 324 (D)	2 443 (D)	136 (D)	16	(D) (D)	(D) (D)	(D)	4	(D)
513 514 515	Apparel, piece goods, and notions  Groceries and related products  Farm-product raw materials	4 49 2	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 31 2	(D) 191 174 (D)	(D) 9 840 (D)	(D) 623 (D)	18	(D)
516 517 518 519	Chemicals and allied products  Petroleum and petroleum products  Beer, wine and distilled alcoholic beverages  Miscellaneous nondurable goods	11 22 7 32	25 283 329 673 38 815 41 740	1 856 2 907 4 234 2 615	76 254 206 214	7 15 5 25	(D) 136 064 (D) 26 952	(D) 2 511 (D) 2 262	(D) 231 (D) 175	4 7 2	(D) 193 609 (D) 14 788

## Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

							Merchant v	vholesalers		Other op	erating types
SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	Wholesale trade	1 552	3 614 995	217 142	16 377	1 386	2 733 033	187 918	14 064	166	881 962
50	Durable goods	718	798 494	87 452	5 <b>8</b> 37	688	758 578	84 374	5 670	30	39 916
501 5012 5013 5014	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	166 19 131 16	125 752 36 015 73 091 16 646	16 793 3 862 11 167 1 764	1 218 269 824 125	165 18 131 16	(D) (D) 73 091 16 646	(D) (D) 11 167 1 764	(D) (D) 824 125	1 1	(D) (D) -
502 5021 5023	Furniture and home furnishings Furniture Home furnishings	11 4 7	12 305 (D) (D)	793 (D) (D)	64 (D) (D)	10 3 7	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 1	(D) (D)
503 5031 5039	Lumber and other construction materials Lumber, plywood and millwork Construction materials, n.e.c	36 17 19	34 739 (D) (D)	3 229 (D) (D)	218 (D) (D)	34 17 17	(D) (D) 8 992	(D) (D) 1 126	(D) (D) 90	2	(D) (D)
504 5041 5042 5043	Sporting, recreational, photographic, and hobby goods, toys and supplies	16 13 1 2	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	14 12 -	(D) (D) - (D)	(D) (D) (D)	(D) (D) (D)	2 1 1	(D) (D) (D)
505 5051 5052	Metals and minerals, except petroleum	23 23	(D) (D)	(D) (D)	(D) (D)	21 21 -	(D) (D)	(D) (D)	(D) (D)	2 2	(D) (D)
506 5063 5064 5065	Electrical goods  Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment	63 48 1 14	62 559 55 384 (D) (D)	6 182 5 092 (D) (D)	391 308 (D) (D)	60 45 1 14	59 290 52 115 (D) (D)	6 049 4 959 (D) (D)	385 302 (D) (D)	3 3 - -	3 269 3 269 - -
507 5072 5074	Hardware, and plumbing and heating equipment and supplies Hardware Plumbing and heating equipment and supplies	50 14	40 720 (D)	4 662 (D)	305 (D)	48 14	(D) (D)	(D) (D)	(D) (D)	2	(D)
5075	(hydronics)	24	24 090	2 816	174	23	(D)	(D)	(D)	1	(D)
5078	and suppliesRefrigeration equipment and supplies	10 2	(D) (D)	(D) (D)	(D) (D)	10 1	(D) (D)	(D) (D)	(D) (D)	1	(D)
508 5081 5082	Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and	319 35	432 612 22 695	46 442 3 717	2 995 25 <b>8</b>	305 34	404 961 (D)	43 965 (D)	2 865 (D)	14 1	27 651 (D)
5083 5084 5085	equipment		(D) (D) 27 921 27 048	(D) (D) 4 065 2 874	(D) (D) 240 160	20 161 38 33	45 814 272 384 (D) 27 048	5 789 25 822 (D) 2 874	306 1 795 (D) 160	2 6 4	(D) (D) (D)

## Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

							Merchant v	vholesalers		Other op	erating types
SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
50	Durable goods—Con.										
508 5086 5087 5088	Machinery, equipment, and supplies—Con. Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor vehicles	8 11 1	(D) (D) (D)	(D) (D)	(D) (D) (D)	7 11	4 946 (D) (D)	472 (D) (D)	41 (D) (D)	1 -	(D) -
509 5093 5094	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious	34 13	(D) 4 709	(D) 709	(D) 82	31 13	(D) 4 709	(D) 709	(D) 82	3	410
5099	stonesDurable goods, n.e.c	5 16	(D) 23 833	(D) 3 014	(D) 188	3 15	(D) (D)	(D) (D)	(D) (D)	2	(D) (D)
51	Nondurable goods	834	2 816 501	<b>12</b> 9 69 <b>0</b>	10 540	<b>69</b> 8	1 974 455	103 544	8 394	136	842 046
511 5111	Paper and paper products Printing and writing paper	24	20 276	2 286	178	20	(D)	(D)	(D)	4	(D)
5112 5113	Stationery supplies Industrial and personal service paper	17 7	7 960 12 316	1 377 909	110 68	13 7	(D) 12 316	(D) 909	(D) 68	4	(D)
512 5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists'	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
3122	sundries	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
513 5133 5134 5136 5137	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and	6 3 1 1	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	6 3 1 1	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	-	Ė
5139	accessoriesFootwear	ī	(D)	(D)	(D)	1	(D)	(D)	(D)	-	:
514 5141 5142 5143 5144 5145	Groceries and related products Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery	160 7 10 26 3 4	(D) (D) 20 060 (D) (D) (D)	(D) (D) 1 813 (D) (D) (D)	(D) (D) (D) (D) (D) (D) (D)	121 7 7 16 3	437 308 (D) (D) 9 800 (D) (D)	33 567 (D) (D) 628 (D) (D)	3 424 (D) (D) 68 (D) (D)	39 3 10	(D) (D) (D) (D)
5146 5147 5148 5149	Fish and seafoods  Meats and meat products  Fresh fruits and vegetables  Groceries and related products, n.e.c.	1 11 58 40	(D) 21 083 267 514 68 857	(D) 1 999 21 709 7 500	(D) 150 2 569 521	1 11 50 23	(D) 21 083 (D) 50 368	(D) 1 999 (D) 4 971	(D) 150 (D) 394	8 17	(D) 18 489
515 5152 5153 5154 5159	Farm-product raw materials Cotton Grain Livestock Farm-product raw materials, n.e.c.	175 2 135 30 8	(D) (D) 466 051 (D) 15 704	(D) (D) 15 632 (D) 1 105	(D) (D) 1 098 (D) 127	152 2 133 10 7	00000	(D) (D) (D) (D)	(D) (D) (D) (D)	23 - 2 20 1	276 410 - (D) 270 656 (D)
516 5161	Chemicals and allied products Chemicals and allied products	21 21	20 250 20 250	1 662 1 662	121 121	15 15	(D) (D)	(D) (D)	(D) (D)	6 6	(D) (D)
517 5171 5172	Petroleum and petroleum products Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk	156 122	656 976 570 041	15 943 13 290	1 260 1 016	130 98	451 081 (D)	14 914 (D)	1 177 (D)	26 24	205 895 (D)
518	stations and terminals  Beer, wine and distilled alcoholic beverages	34 41	86 935 59 538	2 653 5 558	309	32 41	(D) 59 538	(D) 5 558	(D) 309	2	(D)
5181 5182	Beer and ale	38 3	57 748 1 790	5 425 133	309 301 8	38	57 748 1 790	5 425 133	301	:	
519 5191 5194 5198 5199	Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.	246 208 5 13 20	537 266 480 478 (D) (D) 28 369	33 988 30 075 (D) (D) 2 067	2 156 1 871 (D) (D) 146	209 180 5 5 19	429 090 (D) (D) (D) (D)	27 242 (D) (D) (D) (D)	1 779 (D) (D) (D) (D)	37 28 - 8 1	108 176 (D) - (D) (D)

#### Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

							Merchant v	vholesalers		Other op	erating types
SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	ADA COUNTY (Coextensive with Boise City Idaho, SMSA; see table 4.)										

#### Table 7. Summary Statistics for Places With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

-							Merchant	wholesalers		Other op	erating types
SIC	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
	BOISE CITY										
	Wholesale trade	348	1 242 710	73 377	4 366	278	759 915	58 083	3 718	70	482 <b>7</b> 95
50	Durable goods	236	424 205	46 250	2 702	204	(D)	(D)	(D)	32	(D)
501 502 503 504	Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby	31 10 35	67 268 (D) 89 458	6 600 (D) 7 400	435 (D) 431	29 8 30	(D) 7 476 (D)	(D) 841 (D)	(D) 62 (D)	2 2 5	(D) (D) (D)
505	goods, toys and supplies	4 9	(D) (D)	(D) (D)	(D) (D)	4 7	(D) 11 107	(D) 1 113	(D) 67	2	(D)
506 507	Electrical goods Hardware, and plumbing and heating equipment	32	51 988	3 890	250	21	(D)	(D)	(D)	11	(D)
508 509	and supplies	25 85 5	(D) 122 544 2 242	(D) 20 236 205	(D) 1 056 16	25 75 5	(D) 83 511 2 242	(D) 13 004 205	(D) 816 16	10	39 033
51	Nondurable goods	112	818 505	27 127	1 664	74	(D)	(D)	(D)	38	(D)
511 512 513 514 515	Paper and paper products	16 1 2 41 1	20 079 (D) (D) 319 361 (D)	2 408 (D) (D) 12 161 (D)	133 (D) (D) 717 (D)	12 1 2 25 1	(D) (D) (D) 148 063 (D)	(D) (D) (D) 8 513 (D)	(D) (D) (D) 546 (D)	4 - - 16	(D) - 171 298
516 517 518 519	Chemicals and allied products	8 18 7 18	24 412 320 730 38 393 30 073	1 718 2 637 4 166 1 577	65 216 197 140	5 11 5 12	(D) 127 121 (D) (D)	(D) 2 241 (D) (D)	(D) 193 (D) (D)	3 7 2 6	(D) 193 609 (D) (D)

## Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by  $\Delta$ , see appendix F)

followed by Δ, see appendix F]										
						Merchant w	holesalers		Other op	erating types
Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
Idaho	2 026	5 074 180	307 687	21 777	1 773	3 671 026	259 791	18 674	253	1 403 154
Ada County	474 348 5 41 22 58	1 459 185 1 242 710 (D) 57 486 54 623 (D)	90 545 73 377 (D) 5 186 2 395 (D)	5 400 4 366 (D) 267 168 (D)	387 278 5 39 21 44	937 993 759 915 (D) (D) (D) (D)	71 873 58 083 (D) (D) (D) (D)	4 610 3 718 (D) (D) (D) (D)	87 70 - 2 1 14	521 192 482 795 (D) (D) (D)
Adams County	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Bannock County Chubbuck Pocatello Balance of county	129 5 111 13	627 404 5 670 552 895 68 839	31 145 404 30 019 722	1 861 26 1 773 62	105 4 89 12	362 651 (D) (D) (D)	19 808 (D) (D) (D)	1 255 (D) (D) (D)	24 1 22 1	264 753 (D) (D) (D)
Bear Lake County Montpelier Balance of county	9 8 1	15 676 (D) (D)	1 019 (D) (D)	61 (D) (D)	8 7 1	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 1 -	(D) (D)
Benewah County	11 9 2	7 993 (D) (D)	433 (D) (D)	35 (D) (D)	11 9 2	7 993 (D) (D)	433 (D) (D)	35 (D) (D)	- - -	- -
Bingham County Blackfoot Shelley Blance of county Blance	76 39 7 30	207 983 134 981 (D) (D)	14 313 8 956 (D) (D)	1 373 839 (D) (D)	68 36 7 25	(D) (D) (D) 48 780	(D) (D) (D) 3 557	(D) (D) (D) 384	8 3 - 5	(D) (D) (D)
Blaine County	25	27 592	2 081	136	22	(D)	(D)	(D)	3	(D)
Boise County	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	•
Bonner County Sandpoint Balance of county	25 13 12	21 629 15 638 5 991	1 564 1 123 441	122 91 31	20 11 9	16 574 (D) (D)	1 523 (D) (D)	119 (D) (D)	5 2 3	5 055 (D) (D)
Bonneville County	173 1 150 22	402 874 (D) 320 089 (D)	29 293 (D) 24 059 (D)	2 208 (D) 1 768 (D)	156 1 136 19	333 405 (D) 259 762 (D)	26 960 (D) 22 275 (D)	2 059 (D) 1 646 (D)	17 14 3	69 469 - 60 327 9 142
Boundary County	13	13 315	1 093	77	11	(D)	(D)	(D)	2	(D)
Butte County	5	7 463	403	34	5	7 463	403	34	-	

## Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by  $\Delta$ , see appendix F]

									Other op	erating types
Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
Idaho-Con.										
Camas County	-	(D)	(D)	(D)	-	(D)	(D)	(D)	-	
Canyon County	141 51 57 33	319 751 133 073 149 888 36 790	20 549 7 167 10 008 3 374	1 698 612 803 283	125 45 48 32	255 886 (D) (D) (D)	17 772 (D) (D) (D)	1 336 (D) (D) (D)	16 6 9 1	63 865 (D) (D) (D)
Caribou County Soda Springs Balance of county	28 19 9	32 623 19 816 12 807	1 624 1 069 555	124 75 49	26 18 8	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	2 1 1	(D) (D) (D)
Cassia County Burley (part) \( \Delta Balance of county	61 41 20	212 696 117 740 94 956	6 178 5 030 1 148	419 325 94	56 40 16	121 987 (D) (D)	5 179 (D) (D)	344 (D) (D)	5 1 4	90 709 (D) (D)
Clark County	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Clearwater County Orofino Balance of county	8 6 2	4 225 (D) (D)	406 (D) (D)	40 (D) (D)	8 6 2	4 225 (D) (D)	406 (D) (D)	40 (D) (D)	:	-
Custer County	23	14 213 22 656	1 141 1 555	136	3 19	(D) (D)	(D) (D)	(D) (D)	1 4	(D) (D)
Mountain Home Balance of county	10 13	8 255 14 401 34 190	588 967 1 927	56 80 152	10	(D) (D)	(D) (D)	(D) (D)	3	(D) (D)
Franklin County	11 1	(D) (D)	(D) (D)	(D) (D)	10	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1	(D) (D) (D)
Fremont County	25 12 13	41 928 21 846 20 082	2 687 1 632 1 055	220 138 82	20 10 10	33 001 (D) (D)	2 237 (D) (D)	183 (D) (D)	5 2 3	8 927 (D) (D)
Gem County Emmett Balance of county	13 11 2	24 781 (D) (D)	1 894 (D) (D)	161 (D) (D)	10 9 1	(D) (D) (D)	(D) (D) (D)	(D) (D)	3 2 1	(D) (D) (D)
Gooding County Gooding Balance of county	26 13 13	47 048 24 739 22 309	2 740 1 615 1 125	223 92 131	23 12 11	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	3 1 2	(D) (D) (D)
Idaho County Grangeville Balance of county	28 13 15	33 492 (D) (D)	2 885 (D) (D)	212 (D) (D)	26 11 15	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	2 2 -	(D) (D)
Jefferson County Rigby Balance of county	33 5 28	67 311 (D) (D)	5 277 (D) (D)	547 (D) (D)	32 4 28	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 1 -	(D) (D)
Jerome County Jerome Balance of county	37 16 21	103 606 59 579 44 027	4 596 2 217 2 379	400 201 199	33 14 19	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 2 2	(D) (D) (D)
Kootenai County	87 60	132 397 71 571	10 288 7 013	650 442	78 55	113 270 (D)	8 390 (D)	551 (D)	9 5	19 127 (D)
Hayden	7 20	18 471 42 355	1 809 1 466	95 113	5 18	(D) (D)	(D) (D)	(D) (D)	2 2	(D) (D)
Latah County Moscow Balance of county	54 29 25	80 779 44 374 36 405	5 083 3 367 1 716	341 228 113	52 28 24	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	2 1 1	(D) (D) (D)
Lemhi County	11 8 3	6 480 (D) (D)	521 (D) (D)	39 (D) (D)	10 7 3	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1	(D) (D)
Lewis County	16	27 694	2 145	146	14	(D)	(D)	(D)	2	(D)
Lincoln County	4	(D).	(D)	(D)	3	558	165	10	1	(D)
Madison County	36 28 8	75 503 (D) (D)	4 850 (D) (D)	469 (D) (D)	34 26 8	(D) (D) (D)	(D) (D) (D)	(D) (D)	2 2 -	(D) (D)
Minidoka CountyBurley (part) \( \Delta \)	39	118 994	7 655	562	33	89 811	6 549	470	6	29 183
Heyburn	21 14	8 901 68 457 41 636	761 4 079 2 815	51 327 184	3 19 11	(D) (D) (D)	(D) (D) (D)	(D) (D)	1 2 3	(D) (D) (D)
Nez Perce County Lewiston Balance of county	94 81 13	241 725 194 049 47 676	12 994 11 905 1 089	873 743 130	90 78 12	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 3 1	(D) (D) (D)
Oneida County	8	10 203	315	50	7	(D)	(D)	(D)	1	(D)
Owyhee County	17	17 899	1 437	92	16	(D)	(D)	(D)	1	(D)
Payette County Payette Balance of county	24 9 15	40 983 14 542 26 441	2 380 903 1 477	249 102 147	22 8 14	(D) (D) (D)	(D) (D) (D)	(D) (D)	1 1	(D) (D)
Power County American Falls Balance of county	24 16 8	96 692 86 672 10 020	2 482 1 847 635	189 146 43	22 15 7	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 1	(D) (D) (D)

## Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

		-	Merchant wholesalers						Other op	erating types
Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 ( number)	Estab- lish- ments (number)	Sales (\$1,000)
ldaho—Con.										
Shoshone County Kellogg Balance of county	15 5 10	8 769 2 213 6 556	836 297 539	57 20 37	12 3 9	7 801 (D) (D)	712 (D) (D)	52 (D) (D)	3 2 1	968 (D) (D)
Teton County	9	7 771	155	14	8	(D)	(D)	(D)	1	(D)
Twin Falls County	179 18 123 38	377 624 23 381 283 475 70 768	27 642 1 357 20 338 5 947	1 963 106 1 413 444	163 16 110 37	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	16 2 13 1	(D) (D) (D) (D)
Valley County	5	3 044	189	12	3	(D)	(D)	(D)	2	(D)
Washington County Weiser Balance of county	21 17 4	58 655 56 131 2 524	2 655 2 437 218	306 284 22	17 13 4	22 722 20 198 2 524	1 859 1 641 218	183 161 22	4 4 -	35 933 35 933

#### Table 9. Counties Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

			Cumulative					Cumula	tive
Geographic area				Percent	Geographic area				Percent
	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	State total		Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	State
Idaho	(X)	5 074 180	5 <b>07</b> 4 <b>1</b> 80	100.0	Idaho-Con.				
Ada	1 2 3 4	1 459 185 627 404 402 874 377 624 319 751	1 459 185 2 086 589 2 489 463 2 867 087 3 186 838	28.8 41.1 49.1 56.5 62.8	Canbou	22 23 24 25 26	32 623 27 694 27 592 24 781 22 656	4 813 443 4 841 137 4 868 729 4 893 510 4 916 166	
Nez PerceCassia	6 7 8 9	241 725 212 696 207 983 132 397	3 428 563 3 641 259 3 849 242 3 981 639	67.6 71.8 75.9 78.5	Bonner Owyhee Bear Lake Custer Boundary	27 28 29 30 31	21 629 17 899 15 676 14 213 13 315	4 937 795 4 955 694 4 971 370 4 985 583 4 998 898 5 009 101	97.3 97.7 98.0 98.3 98.5
Jerome	10 11 12 13 14	118 994 103 606 96 692 80 779 75 503	4 204 239 4 300 931 4 381 710 4 457 213	80.8 82.9 84.8 86.4 87.8	Oneida Shoshone Benewah Teton Butte Lemhi	33 34 35 36	8 769 7 993 7 771 7 463 6 480	5 009 101 5 017 870 5 025 863 5 033 634 5 041 097 5 047 577	98.9 99.0 99.2 99.3 99.5
Jefferson	15 16 17 18 19	58 655 47 048 41 928 40 983 34 190	4 524 524 4 583 179 4 630 227 4 672 155 4 713 138 4 747 328	90.3 91.3 92.1 92.9 93.6	Clearwater	38 39 (X) (X) (X) (X) (X)	4 225 3 044 (D) (D) (D) (D)	5 051 802 5 054 846 (X) (X) (X) (X)	99.6 99.6 (X) (X) (X) (X) (X)

<sup>&</sup>lt;sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

#### Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

			Cumulative					Cumulative	
Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Idaho	(X)	5 074 180	5 074 180	100.0	Idaho – Con.				
Boise City	1 2 3 4 5	1 242 710 552 895 320 089 283 475 194 049	1 242 710 1 795 605 2 115 694 2 399 169 2 593 218	24.5 35.4 41.7 47.3 51.1	Soda Springs Post Falls Sandpoint Payette Heyburn	21 22 23 24 25	19 816 18 471 15 638 14 542 8 901	3 717 575 3 736 046 3 751 684 3 766 226 3 775 127	73.3 73.6 73.9 74.2 74.4
Nampa	6 7 8 9	149 888 134 981 133 073 117 740 86 672	2 743 106 2 878 087 3 011 160 3 128 900 3 215 572	54.1 56.7 59.3 61.7 63.4	Mountain Home	26 27 28 29 (X)	8 255 5 670 2 213 (D)	3 783 382 3 789 052 3 791 265 3 791 265 (X)	74.6 74.7 74.7 74.7 (X)
Coeur d'Alene	11 12 13 14 15	71 571 68 457 59 579 57 486 56 131	3 287 143 3 355 600 3 415 179 3 472 665 3 528 796	64.8 66.1 67.3 68.4 69.5	Eagle	××××××××××××××××××××××××××××××××××××××	(D) (D) (D) (D) (D) (D)	(X) (X) (X) (X)	(X) (X) (X) (X) (X) (X)
Meridian	16 17 18 19 20	54 623 44 374 24 739 23 381 21 846	3 583 419 3 627 793 3 652 532 3 675 913 3 697 759	70.6 71.5 72.0 72.4 72.9	Preston           Rexburg           Rigby           St. Maries           Salmon           Shelley	××××××××××××××××××××××××××××××××××××××	000000	88888 888888	(X) (X) (X) (X) (X)

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

# APPENDIX A. General Explanation

#### CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

- 1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaries, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
- 2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

## COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Standard Industrial Classification—In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual¹ and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

Payroll and employment—The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.

Inventories—In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

#### **EXPLANATION OF TERMS**

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

<sup>&#</sup>x27;Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead on a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms ''firm'' and ''company'' are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1982 and 1981 inventories—Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscellaneous Subjects report (WC82-I-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments—Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

#### KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

- Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
- 2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
- 3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-I-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

#### Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

## Motor vehicles and automotive parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into-

- 1. New and used automobiles and motorcycles.
- 2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)— Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into-

- 1. New automotive parts, accessories, and equipment—warehouse distributors (without machine shop).
- New automotive parts, accessories, and equipment—jobbers (without machine shop).
- 3. New automotive parts, accessories, and equipment—warehouse distributors (with machine shop).
- 4. New automotive parts, accessories and equipment—jobbers (with machine shop).
- 5. Used automotive parts, equipment, and supplies.
- 6. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

#### Furniture and home furnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into-

- 1. Household and lawn furniture.
- 2. Office and business furniture.

Home furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into-

- 1. China, glassware, and crockery.
- 2. Linens, domestics, curtains, etc.
- 3. Floor coverings.
- 4. Other home furnishings.

#### Lumber and other construction materials (SIC 503)

Lumber, plywood and millwork (SIC 5031) — Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into-

- 1. Lumber-without yard.
- 2. Lumber-with yard.
- 3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039) — Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into-

- 1. Brick, stone, tile, sand, etc.
- 2. Flat glass and other construction glass.
- 3. Roofing, siding, and insulation materials.
- 4. Other construction materials.

## Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)

Sporting and recreational goods and supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

#### Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into-

- 1. Ferrous metals service centers and sales offices.
  - a. Ferrous metals service centers.
  - b. Ferrous metals sales offices.
- 2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into-

- 1. Coal.
- 2. Other minerals and ores.

#### Electrical goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

Electrical appliances, television and radio sets (SIC 5064) — Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065) — Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication

equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

## Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

#### Machinery, equipment, and supplies (SIC 508)

Commercial machines and equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into-

- 1. Office machines and equipment.
- 2. Restaurant and hotel equipment and supplies.
- 3. Store machines and equipment.

Construction and mining machinery and equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting

of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into-

- 1. Farm machinery and equipment-farm dealers.
- Farm machinery and equipment-wholesale distributors.
- 3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into-

- 1. Food-processing machinery, equipment, and parts.
- General-purpose industrial machinery, equipment, and parts.
- 3. Metalworking machinery, equipment, and parts.
- 4. Materials handling equipment and parts.
- 5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
- 6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into-

- 1. General-line industrial supplies.
- 2. Mechanical power transmission supplies.
- 3. Industrial valves and fittings.
- 4. Welding supplies.
- 5. Industrial containers and supplies.
- Other industrial supplies—Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.

Professional equipment and supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,

physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into-

- 1. Dental supplies.
- 2. Religious and school supplies.
- 3. Surgical, medical, and hospital supplies.
- 4. Optical and ophthalmic goods.
- 5. Other professional equipment and supplies—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into-

- 1. Beauty and barber equipment and supplies.
- 2. Custodial (janitors') equipment and supplies.
- 3. Laundry and dry-cleaning equipment and supplies.
- 4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into-

- 1. Aircraft and aeronautical equipment and supplies.
- 2. Marine machinery, equipment, and supplies.
- 3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

#### Miscellaneous durable goods (SIC 509)

Scrap and waste materials (SIC 5093) — Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into-

1. Iron and steel scrap processors and dealers.

- a. Iron and steel scrap processors (using power processing equipment).
- b. Iron and steel scrap dealers (not using power processing equipment).
- 2. Waste and secondary materials.

Jewelry, watches, diamonds and other precious stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

**Durable goods**, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into-

- 1. Musical instruments and supplies.
- 2. Forest products, except lumber.
- 3. Other durable goods.

## Nondurable goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

#### Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

## Drugs, drug proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into-

 General-line drugs—These are distinguished from speciality-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of

- "proprietary (patent) medicines," "cosmetics,"
  "perfumes," and "other toiletries and druggists"
  sundries."
- 2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

#### Apparel, piece goods, and notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into—

- 1. Piece goods jobbers.
- 2. Piece goods converters.

Notions and other dry goods (SIC 5134)—Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

#### Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into-

- 1. Voluntary group wholesalers.
- 2. Retail cooperative wholesalers.
- 3. Other general-line wholesalers.

Frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

Poultry and poultry products (SIC 5144) — Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148)— Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into-

- 1. Coffee, tea, and spices.
- 2. Bread and baked goods.
- 3. Canned goods.
- 4. Food and beverage basic materials.
- 5. Other grocery specialties.

#### Farm-product raw materials (SIC 515)

Cotton (SIC 5152) — Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

**Livestock** (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into-

- 1. Hides, skins, and pelts.
- 2. Leaf tobacco.
- 3. Wool, wool tops, and mohair.
- 4. Other farm-product raw materials.

#### Chemicals and allied products (SIC 516)

Chemicals and allied products (SIC 5161) — Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into-

- Chemicals and allied products, except plastics and gases.
- 2. Plastics materials and basic forms.
- 3. Industrial gases, except LP.

#### Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into-

- 1. Petroleum bulk stations, except LP.
- 2. Petroleum bulk terminals, except LP.
- 3. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

## Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into-

- 1. Wine and distilled spirits—licensed operation.
- 2. Wine and distilled spirits—State operated.

#### Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into-

- 1. Farm supplies—farm dealers.
- 2. Farm supplies—wholesale distributors.

Tobacco and tobacco products (SIC 5194)— Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of non-durable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into-

- 1. Books, periodicals, newspapers.
- 2. Art goods.
- 3. Flowers and florists' supplies.
- 4. General merchandise.
- 5. Textile bags and bagging.
- 6. Specialty advertising (sale of merchandise).
- 7. Other nondurable goods.

#### TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

Importers — Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



# APPENDIX B. **General Questions**



U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

1982 CENSUS OF DISTRIBUTIVE TRADES

	O.M. B. APPROVAL NO. 0407-0347 EXPIRES 12/94							
NOTICE - Response to this inquiry is require tame law, your report to the Census Bureau is	d by faw (title 13, U.S. Coda confidential, it may be see	). By the plaasa ra	spondenca pertaining to this raport, Employar Idantification afar to this Cansus Fila Number (CFN) Number					
same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for stetistical purposes. The law also provides that copies retained in your files are Immuna from fagal procass.			C 8-5001					
Please complete this BUREAU OF THE CENSUS 1201 East Tenth Street								
	oville, Indiana 47134							
UE OATE: FEBRUARY 15, 1983								
f you cannot file by the due date, a time extension ddress; pleese include your 11-digit Census File		e above						
Vote — Please read the accom		before		1				
answering the questians				_				
		Plea	ase correct errors in name, address, and ZIP code. ENTER street and r	umber if not shown.				
Item I - EMPLOYER IDENTIFICATION NO Is the Employer Identification (EI) Number that used for this establishment on its leter	shown in the lebel the SAME	as	Velue ligures may be reported in dollers or rounded to thousends.	Mil- Thou- Ool-				
Federal Tax Return, Treesury Form 941?		digits)	REPORT	1 126				
2   NO - Entar current El Number	<b>→</b> []-[		FIGURES is \$1,125,628, report either	1 125 628				
Item 2 - PHYSICAL LOCATION OF ESTAI	BLISHMENT		Item 6 - DOLLAR VOLUME OF BUSINESS IN 1982	Mil. Thou, Ool,				
NOTE: P.O. boxee or rural routee are not p			a. Sales of merchandise and other operating receipts	010				
e. Same as shown in mailing label. If	different, indicate change.	)		100 1 YES - Go to				
CITY TOWN VILLAGE ETC	ISTATE IZI	P CODE	Oid this establishment sell merchendise on a commission or brokerage basis?	2 NO' - SKIP				
			c. Gross selling value of business conducted for the	Mil. Thou, Ool.				
<ul> <li>b. Is this establishment physically located village, otc.?</li> <li>oss 1 YES</li> </ul>	3 No legal boundarie		account of others (include in item 6a.)  d. Oollar volume of commissions or brokelage received	102				
z [   NO c. Type of municipality where physically I	4 []] Oon't know		on transactions reported in item 6c   what percentage of the products sold by this	Percent				
ose 1 City, village, or borough	3 ( Other or don't know	٧	ostablishment did your company (including firms under common ownership or control) manufacture or mine in the United States or its possessions?	103				
d. Neme of county where physically located	d		f. Old this establishment have transfers (billings) to	104 1 YES-GO 10 9 2 NO - SKIP				
Item 3 - OPERATIONAL STATUS		Number of months	other establishments within your company?	Mil. 1 Thou, 1 Ool.				
How many months during 1982 did this I actively operate this establishment?	The second secon	0.2	g. Dollar volume of transfers (billings) to other establishments within your company (DO	105				
b. Mark (X) the ONE box which best descri	bes this establishment at th		NOT include in item 6a.)	109 1[]YES				
001 1 [   In operation 2 [ ] Temporarily or seesonelly in	nactive Mo	Figures only nth Day Year	h. Were 50% or more of the products sold by this establishment imported from a foreign country?	2 [ NO				
3   Ceased operation – Give do 4   Sold or leased to another			Item 7 - PAYROLL AND EMPLOYMENT  a. Payroll to 1982, before deductions	Mil. Thou, Ool.				
operator - Give date at righ AND enter name, etc., below NAME OF NEW OWNER OR OPERATO	2		(1) Total ANNUAL payroll	031				
NUMBER AND STREET			(2) FIRST QUARTER payroli b. Employment in 1982	Number				
AUMOER AROSTREET	ISTATE 120		Number of paid employees for the pay period including March 12, 1982. (Include both full- and part-time employees.)	032				
C+TA	STATE	COOL	Item 8 - EMPLOYMENT BY PRINCIPAL ACTIVITY Report the approximate number of omployees at this	Number				
Item 4 - ORGANIZATIONAL STATUS  Mark (X) the ONE box which best describes	this establishment during t	0.82	establishment according to their principal activity during the pay period including March 12, 1982.  a. Seffing	130				
003 1 [_] Individual proprietorship	to the second second		b. Sales support (including office end clerical, warehousing, drivers, maintenance employees)	131				
2   Partnership 3   Cooperative association (tax			c. Centrel administrative and auxiliary d. Manufacturing	132				
4 [ _   Cooperetive association (tex	:-exempt)		a. Other - Specify	134				
s   Government - Specify o   Corporation (Oo not mark if :	any form		f. TOTAL - Sum of lines a through a should equal item 7b	Mil. Thou.   Oot.				
of cooperative association,)  9 [ Other - Specify	,		TOTAL 1982 operating expenses, including payroll but oxcluding cost of goods sold	040				
Hem S - INVENTORIES	End of 1982	End of 1981	Hem 10 - SALES BY CUSTOMER CLASSES Report the approximate percentage of your 1982 sales	Report in whole percents				
Old you have inventories at the end     of the years specified?	110 1 YES 120	1 TYES	(Item 6a) to each of the customer classes fisted.  a. To larmers (for farm use)	140				
of the years specified,	2 NO	2 ( NO	b. To builders and contractors	141				
	If "NO" for both years,	SKIP to item 6.	c, Export sales	142				
Report inventories at cost or market using generally accepted eccounting	046 047	3.7		143				
methods. For inventories at LIFO cost use the sum of the LIFO amount plus the LIFO reserve when completing			d. To retailers and repair shops	144				
lines b and d.	111 121		a. To wholesale establishments	145				
c. Amount of total on line b which wes not subject to LIFO costing. d. Amount of total on line b which wes	112 122		f. To household consumers and individual users	146				
d. Amount of total on line b which wes subject to LIFO costing.	113 123		g. To industrial users (menufacturing and mining)	147				
(I) Amount of the LIFO reserve	114 124		h. To institutional, commercial, and professional users	140				
(2) LfFO value of line d			To governmentel bodies (federal, state, and locel)					
NOTE: The sum of lines d(1) and d(2) shou times c and d should equal fine b,	ild equal fine d. The sum of		J. TOTAL - Sum of lines a through I should add to 100%	100%				

Item 11 - TYPE OF OPERATION
Mark (X) the ONE Dox which best describes the basis on which the major portion of your business was conducted in 1982.  a. Merchant (buying and selling on own account).  b. Manufacturiers' sales branch or sales office  c. Bloker, gent, commission metchant  (1) Auction company  (2) Broker (representing buyers or sellers).  (3) Commission metchant  (4) Manufacturiers's agent.  (4) Manufacturiers's agent.  (5) Broker (representing buyers or sellers).  (6) Other type of operation — Specity.  The ONE Dox which best describes the PRINCIPAL kind of business of this establishment in 1982.  (Categories appropriate to individual form)  Item 13 — COMMODITY LINES  Report sales either indical frigures (see example on page 1) or as percent (in whole percents) of the lotal (see example below).
a. Merchant (buying and selling on own account)  b. Manufacturers' sales branch or sales office  c. Bloker, agent, commission mechant  (1) Auction company  (2) Broker (representing buyers or sellers)  (3) Commission mechant  (4) Manufacturers' agent  (4) Manufacturers' agent  (5) Other type of operation — Specity.  (6) Other type of operation — Specity.  (7)  Item 12 — KINO OF BUSINESS  Mark (X) The OWE Bow which best describes the PRINCIPAL kind of business of this establishment in 1982.  (Categories appropriate to individual form)  Item 13 — COMMODITY LINES  Report sales either indollar figures (see example on page 1) or as percent (in whole percents) of the lotal (see example below).
c. Broker, agent, commission merchant (1) Auction company (2) Broker (representing buyers or sellers). (3) Commission merchant (4) Manufacturers' agent. (4) Manufacturers' agent. (5) Other type of operation — Specify. (6) Minufacturers' agent. (7) Item 12 — KINO OF BUSINESS  Mark (X) The ONE Box which bost describes the PRINCIPAL kind of business of this establishment in 1982. (Categories appropriate to individual form)  Item 13 — COMMODITY LINES  Report sales either indolfar figures (see example on page 1) or as percent (in whole percents) of the lotal (see example below).
c. Bloker, agent, commission mechant  (1) Auction company (2) Broker (representing buyers or sellers).  (3) Commission mechant (4) Manufacturers's agent. (5) Gother (type of operation – Specify.  (6) Cher (type of operation – Specify.  (7)  Item 12 – KINO OF BUSINESS  Mark (X) the ONE box which bost describes the PRINCIPAL kind of business of this establishment in 1982.  (Categories appropriate to individual form)  Item 13 – COMMOUTY LINES  Report sales either in dollar figures (see example on page 1) or as percent (in whole percents) of the Idal (see example below).
(2) Broker (representing buyers or setters). 42 (3) Commission metchant 43 (4) Manufacturers' agent. 45 (6) Other type of operation – Specify. 77    Item 12 - KINO OF BUSINESS   Mark (X) the ONE box which best disscribes the PRINCIPAL kind of business or this establishment in 1862.  (Categories appropriate to individual form)    Item 13 - COMMODITY LINES   Report takes either indicate figures (see example on page 1) or as percent (in whole percents) of the lotal (see example below).
(2) Broker (representing buyers or sellers).  (3) Commission merchant.  (4) Manufacturers's agent.  (5) Coher type of operation - Specify.  (7)    Item 12 - KINO OF BUSINESS   Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1982.  (Categories appropriate to individual form)    Item 13 - COMMOUTY LINES   Report sales either in dollar figures (see example on page 1) or as percent (in whole percents) of the table (see example below).    Item 13 - COMMOUTY LINES   Sales
(3) Commission merichant (4) Manufacturers' agent. (5) Other type of operation — Specify.    146   46
(4) Manufacturers' agent
d. Other type of operation — Specify
Item 12 - KINO OF BUSINESS   Sales   Sales
Item 12 - KINO OF BUSINESS   Sales
Item 12 - CNINO OF BUSINESS   Annual Part   PRINCIPAL kind   Annual Payoril
Mark (X) the ONE box which bost obscribes the PRINCIPAL kind of business of this establishment in 1982.   Categories appropriate to individual form
(Categories appropriate to individual form)    Item 13 - COMMODITY LINES   Sales     Report sales either in dollar figures (see example on page 1) or as percent (in whole percents) of the lotal (see example below).   AMEL ADDRESS, AND ZIP CODE   1982   Mill.   Thou.   Dol.     Sales
(Categories appropriate to individual form)    Item 13 - COMMODITY LINES
Item 13 - COMMODITY LINES   NAME, ACORESS, AND ZIP CODE   1982   Mil.   Thou.   Doi.
Item 13 - COMMODITY LINES   OB1
Report sales either in dollar figures (see example on page 1) or as percent (in whole percents) of the lotal (see example below).  2 KIND-OF-BUSINESS DESCRIPTION 0082
(in whole percents) of the lotal (see example below).
Agguel
HOW TO total sales Mil. Thou. Dol. cent payroll
e Report whole percents
Not acceptable 38.76
Cen. Estimated sales during 1982 lem 15 - REMARKS - Please use this space for any explanations that may be essential
Commodity lines sus Per.
use Mil. Thou. Dol. cent
(Categories appropriate to individual form)
Ilem 16 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.
Answer frem 14 only if your Census File
NUTE Number (LFN), shown in the address label of this report torm, begins with a zero.  by this report — by
liem 14 - OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION  Note 14 - OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION  Name of the control of type
3. IS This company ENTER OWNING OR CONTROLLING COMPANY NAME
owned or confolled by another company?  Area code Number Extension
by another company  os7 :   Telephone — Te
2 ND Signature of authorized person Date
Et Number (9 digits)

# APPENDIX C.

# Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

SIC	Title	Standard form CB-	Classifi- cation form CB-	SIC	Title	Standard form CB-	Classifi- cation form CB-
	DURABLE GOODS				NONDURABLE GOODS		
501	Motor vehicles and automotive parts and			511	Paper and paper products:		
301	supplies:			5111	Printing and writing paper	5101	5198
5012	Automobiles and other motor vehicles	5001	5099	5112	Stationery supplies	5101	5198
5013 5014	Automotive parts and supplies Tires and tubes	5001 5001	5099 5099	5113	Industrial and personal service paper	5101	5198
3014	Tites and cases	3000					
500				512	Drugs, drug proprietaries and druggists'		
502 5021	Furniture and home furnishings: Furniture	5002	5097	5122	sundries: Drugs, drug proprietaries, and druggists'		
5023	Home furnishings	5002	5097		sundries	5102	5198
				1			
503	Lumber and other construction materials:			513	Apparel, piece goods, and notions:		
5031	Lumber, plywood and millwork	5003	5097	5133	Piece goods	5103	5198
5039	Construction materials, n.e.c	5003	5097	5134 5136	Notions and other dry goods	5103 5104	5198 5198
				5137	Women's, children's and infants' clothing	5104	3198
504	Sporting, recreational, photographic, and				and accessories	5104	5198
50/1	hobby goods, toys and supplies:	5004	5099	5139	Footwear	5104	5198
5041 5042	Sporting and recreational goods and supplies.  Toys and hobby goods and supplies	5004	5099				
5043	Photographic equipment and supplies	5004	5099	514	Groceries and related products:		
				5141 5142	Groceries, general line	5105 5106	5197 5197
505	Metals and minerals, except petroleum:			5143	Frozen foods	5106	5197
5051	Metals service centers and offices	5005	5099	5144	Poultry and poultry products	5106	5197
5052	Coal and other minerals and ores	5006	5099	5145	Confectionery	5106	5197
				5146 5147	Fish and seafoods	5106 5106	5197 5197
506	Electrical goods:			5148	Fresh fruits and vegetables	5106	5197
5063	Electrical apparatus and equipment	5007	5097	5149	Groceries and related products, n.e.c	5106	5197
5064 5065	Electrical appliances, TV and radio sets Electronic parts and equipment	5007 5007	5097 5097				
2002	Electionic parts and equipment	5007	3077	515	Farm-product raw materials:		
				5152	Cotton	5107	5199
507	Hardware, and plumbing and heating equipment		İ	5153 5154	GrainLivestock	5107 5107	5199 5199
5072	and supplies: Hardware	5008	5097	5159	Farm-product raw materials, n.e.c	5107	5199
5074	Plumbing and heating equipment and supplies.	5008	5097				
5075	Warm air heating and air conditioning	5008	5097	516	Chemicals and allied products:		
5078	equipment and supplies Refrigeration equipment and supplies	5008	5097	5161	Chemicals and allied products	5108	5198
	O Odashiming and pathernooning	20					
508	Machinery, equipment, and supplies:			517	Petroleum and petroleum products:		
5081	Commercial machines and equipment	5009	5098	5171	Petroleum and petroleum products:  Petroleum bulk stations and terminals	5109	1 <sub>NA</sub>
5082	Construction and mining machinery and			5172	Petroleum and petroleum products whole-		
5083	equipment	5010 5010	5098 5098		salers, except bulk stations and terminals	5109	5198
5083	Farm and garden machinery and equipment  Industrial machinery and equipment	5010	5098	1			
5085	Industrial supplies	5012	5098	518	Beer, wine and distilled alcoholic		
5086	Professional equipment and supplies	5013	5098	210	beverages:		
5087 5088	Service establishment equipment and supplies. Transportation equipment and supplies,	5014	5098	5181	Beer and ale	5110	5199
5000	except motor vehicles	5015	5098	5182	Wines and distilled alcoholic beverages	5110	5199
509	Miscellaneous durable goods:			519	Miscellaneous nondurable goods:		*100
5093 5094	Scrap and waste materials Jewelry, watches, diamonds and other	5016	5099	5191 5194	Farm supplies Tobacco and tobacco products	5111 5112	5198 5198
	precious stones	5017	5099	5198	Paints, varnishes, and supplies	5113	5198
5099	Durable goods, n.e.c	5018	5099	5199	Nondurable goods, n.e.c	5114	5198
	*						

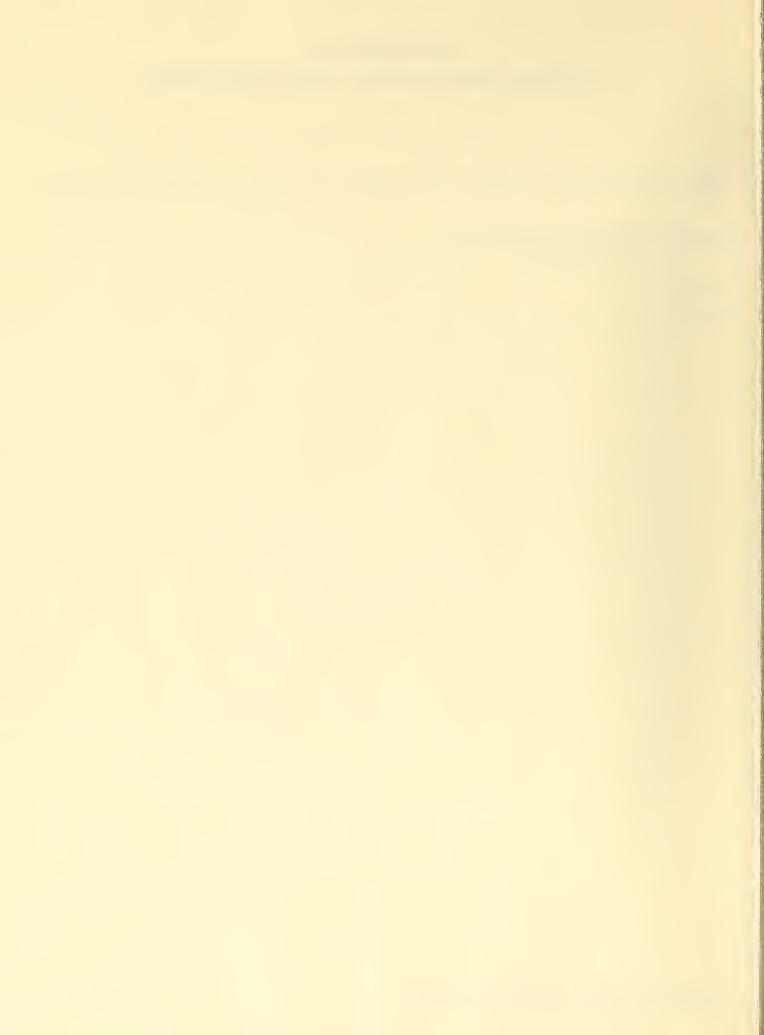
 $<sup>^{1}\</sup>mbox{Petroleum}$  bulk stations and terminals were all sent form CB-5109.

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# APPENDIX D. Standard Metropolitan Statistical Areas

[Titles and definitions shown for SMSA's are those established by the Office of Management and Budget, as of January 1982]

Standard Metropolitan Statistical Areas					
	SMSA and definition				
Las Vegas, Nev. Clark County, Nev.					
Reno, Nev. Washoe County, Nev.					



# APPENDIX E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982

[For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text]

			Percent of sales			Percent of sales—	
SIC	Kind of business	From administra- tive records <sup>1</sup>	Estimated <sup>2</sup>	SIC	Kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	Wholesale trade	0	1	50	Durable goods-Con.		
50	Durable goods		1	509 5093 5094 5099	Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious stones Durable goods, n.e.c	1 0 (D) (D)	1 7 (D) (D)
501 5012 5013	Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes	0	2 3 1	51	Nondurable goods	0	1
5014			. i	511 5111 5112	Paper and paper products Printing and writing paper Stationery supplies Industrial and personal service paper	0 0 1	0 0 1
502 5021 5023	Furniture and home furnishings  Furniture  Home furnishings		6 1	5113			0
503	Lumber and other construction materials	0	0	5122	Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries		0
5031 5039	Lumber, plywood and millwork Construction materials, n.e.c.	0	0	513 5133 5134 5136	Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings	(D)	0 1 (D) (D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	o	4	5137	Men's and boys' clothing and furnishings	(D)	(D) (D)
5041 5042 5043	Sporting and recreational goods and supplies Toys and hobby goods and supplies Photographic equipment and supplies	0 (D) (D)	4 (D) (D)	5139 514 5141	Groceries and related products Groceries, general line Frozen foods	(D) 0 (D)	0
505 5051 5052	Metals and minerals, except petroleum  Metals service centers and offices  Coal and other minerals and ores	0 0	1 1 0	5142 5143 5144 5145	Frozen foods Dairy products Poultry and poultry products Confectionery	0 0	(D) 0 0 0
506 5063 5064	Electrical goods	0	1 1 0	5146 5147 5148 5149	Fish and seafoods	(D) 0 0 (D)	(D) 2 1 (D)
5065	Electronic parts and equipment	3	1	515	Farm-product raw materials	0	2
507 5072	Hardware, and plumbing and heating equipment and suppliesHardware	0	0	5152 5153 5154 5159	Cotton	(D) 0	(D) 1 3 (D)
5074 5075	(hydronics)  Warm air heating and air conditioning equipment and	О	0	516 5161	Farm-product raw materials, n.e.c.  Chemicals and allied products  Chemicals and allied products	(D) 0	(D) 0
5078	supplies	0	1 0	517	Petroleum and petroleum products  Petroleum bulk stations and terminals	0	0
508 5081	Machinery, equipment, and supplies	1 1	0	5171	Petroleum and stations and terminals  Petroleum and petroleum products, except bulk stations and terminals	0	0
5082 5083 5084 5085	Construction and mining machinery and equipment	0 1 0	0 0	518 5181 5182	Beer, wine and distilled alcoholic beverages Beer and ale Wines and distilled alcoholic beverages	0 0 1	0 0
5086 5087	Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except motor	0	0	519 5191 5194	Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products	0 0 (D) (D)	0 0 (D) (D)
5088	Transportation equipment and supplies, except motor vehicles	1	0	5198 5199	Paints, varnishes, and supplies Nondurable goods, n.e.c.	(D) 1	(D) 1

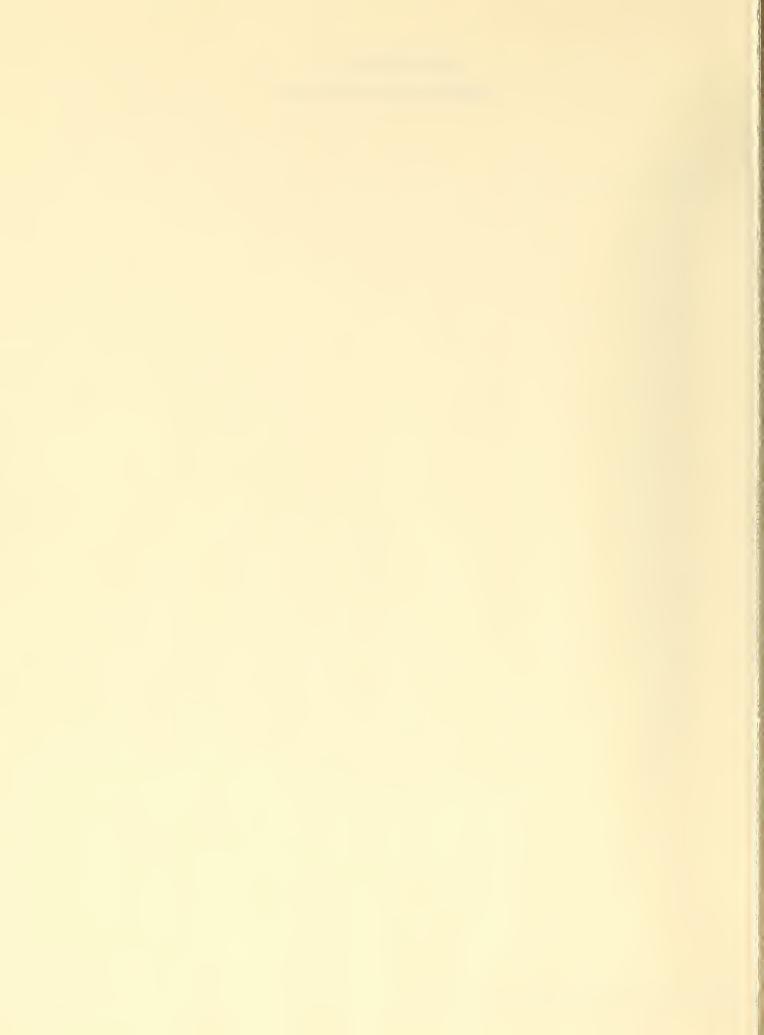
Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies. ²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages. ³Calculated only for establishments with payroll.



# APPENDIX F. Geographic Notes

There are no geographic notes for the State of Nevada.



# TEAR HERE

# REFERENCE MATERIALS • ORDER FORMS • PUBLICATION CORRECTIONS

Please send me the items marked (X) below.							
Corrections (if there are any) for this publication—Wholesale Trade, Nevada, WC82-A-29							
If you purchase several different reports from the 1982 Economic Censuses, you should complete this form from each of the reports and return it to the address shown below to receive publication corrections. However, you should complete the following on <b>only</b> one of the forms.							
Guide to the 1982 Economic C	ensuses	and Relate	d Statistics				
Monthly Product Announcement — A monthly notice of all products released by the Census Bureau during the previous month—useful primarily to persons who plan to purchase publications, tapes, etc., in the future.							
Publication announcements and or	der form	ıs — Mark (	X) subjects in whic	ch you are interested.			
Retail Trade		conomic Ce	ensuses of eas (Puerto Rico,	Governments			
☐ Wholesale Trade	G	uam, Virgir	n Islands, and Iriana Islands)	Foreign Trade			
☐ Service Industries	☐ Er	nterprise S	tatistics	Population			
☐ Construction Industries	□ M 0	linority- and wned Busi	d Women- nesses	Housing			
☐ Manufacturing		griculture		☐ International Statistics			
☐ Mineral Industries	С	ounty Busi	ness Patterns	Geography			
☐ Transportation		uarterly Fir	nancial Report	Guides, Catalogs, etc.			
Name				Mail completed form to			
Organization				, , , , , , , , , , , , , , , , , , ,			
Address/PO Box				Customer Services DUSD			
C:		lo	710.0	Bureau of the Census Washington, D.C. 20233			
City		State	ZIP Code				



# **PUBLICATION PROGRAM**

#### 1982 CENSUS OF WHOLESALE TRADE

Publications of the 1982 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were ssued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

# **Final Reports**

### Geographic area series - 52 reports (WC82-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories, for all wholesale establishments. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sale's branches and offices; and agents, brokers, and commission merchants. Less-type-of-operation detail is shown below the State level. For States, SMSA's, counties, and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 also are shown.

### Industry series - 4 reports (WC82-I-1 to -4)

The first report (WC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC82-I-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC82-I-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected SMSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business, and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 129 broad commodity lines categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC82-I-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

## **Final Report Volumes**

- Volume I. Wholesale Trade—Summary and Industry Statistics. Includes data previously issued in series WC82-I.
- Volume II. Wholesale Trade—Geographic Area Statistics. Includes data previously issued in series WC82-A.

#### Microfiche

Every final report in the 1982 Census of Wholesale Trade will be available on microfiche

## **Public-Use Computer Tapes**

Selected data—generally detailed information by industry and/or geographic area—also are available on public-use computer tapes. For the selected data, these tapes will provide the same information found in the final reports. Public-use computer tapes are available for users who wish to summarize, rearrange, or process large amounts of data. These tapes, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D. C. 20233.

#### OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1982 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233.

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